

From: [Mona Jabbour](#)
To: [John A McAdams](#); [Scott Schloegel](#); [Daniel Reilly](#); [Patricia Loui](#); [Alice Albright](#); [Larry Walther](#)
Subject: Advisory Committee dinner tonight- 8PM Bombay Club
Date: Thursday, December 13, 2012 8:59:06 AM
Attachments: [2013 Advisory Committee Bios.pdf](#)
[Agenda Dec 14 2012.doc](#)

All-

Please find attached bios of all of the Advisory Committee members, and attached is a draft agenda for the meeting tomorrow. We expect that in attendance tonight will be: Nelson, Browner, Mark Fallon, Steve Wilburn, Nancy Mercolino, Mike Boyle, Garrett Pierce, Mary Andringa, John Bakane, Mike O'Neill and Cherrod Weber

The dinner will be informal and the idea is for everyone to get better acquainted. We were able to get a private room at the Bombay Club due to a cancellation so I think Fred/Nelson will probably give a few welcoming remarks at the beginning and will probably ask everyone to give a brief introduction.

See you all at 8pm tonight.

Best,
Mona



**AGENDA FOR
EX-IM BANK ADVISORY COMMITTEE MEETING
DECEMBER 14, 2012
9:00 AM, ROOM 321**

9:00 AM	Call to Order	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
9:05 AM	Welcome and Introduction of Board Members	Fred Hochberg, Chairman and President Wanda Felton, Vice Chair [Sean Mulvaney, Director] Pat Loui, Director Larry Walther, Director Ex-Im Bank
9:30 AM	Introduction of Advisory Committee Members	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
10:00 AM	Ex-Im Bank Review of FY 2012 and Year Ahead	Fred P. Hochberg Chairman & President Ex-Im Bank
10:40 AM	Ex-Im Bank Textile Financing Overview	Walt Kosciow Trade Credit Insurance Ex-Im Bank
11:00 AM	Discussion of 2013 Advisory Committee Agenda and Priorities	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
11:30 AM	Guest Speaker	Ambassador Ron Kirk US Trade Representative
12:00 PM	Competitiveness Report Introduction	Isabel Galdiz Policy Ex-Im Bank
12:10 PM	Ethics Briefing	Lisa Terry Office of the General Counsel Ex-Im Bank
12:30 PM	Public Comments	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
	Adjournment	

EX-IM BANK 2013 ADVISORY COMMITTEE

NELSON CUNNINGHAM, CHAIRMAN

Managing Partner
McLarty Associates
900 Seventeenth Street, NW
Suite 800
Washington, DC 20006

Representing Services

Nelson W. Cunningham is managing partner and a co-founder of McLarty Associates. Under Cunningham's leadership, McLarty Associates has developed into a firm with global reach, advising its clients on government and public policy issues in every corner of the world. Prior to co-founding McLarty Associates in 1998, Cunningham served in the White House as special advisor to President Clinton on Western Hemisphere affairs and as general counsel at the White House Office of Administration. He previously served as general counsel of the Senate Judiciary Committee, under then-Chairman Joseph R. Biden, focusing on constitutional, judicial and criminal justice matters. Before moving to Washington, Cunningham served as an assistant United States attorney in the Southern District of New York from 1988 until 1994, having been hired by Rudolph Giuliani. He was a foreign policy and trade advisor to the 2004 Kerry campaign and a member of the Obama-Biden transition team. He is an active member of the boards of the Institute of the Americas, the Business Council for International Understanding, the American Security Project, and the U.S.-India Business Council, and is a member of the Yale President's Council on International Activities, the Department of State's Advisory Committee on International Economic Policy, the Council of the Americas, and the Council on Foreign Relations. He also serves as chairman of NDN's Latin America Policy Initiative. A lawyer by training, Cunningham is a member of the DC, New York, and Massachusetts bars. Cunningham is a magna cum laude graduate of Yale College and Stanford Law School, where he served as an editor of the Stanford Law Review. He was raised in Latin America and has lived in seven different countries throughout the region.

MARY ANDRINGA

President and Chief Executive Officer
Vermeer Corporation
1210 Vermeer Road East
Pella, IA 5021

Representing Manufacturing

Mary Vermeer Andringa is President and Chief Executive Officer of Vermeer Corporation, a global industrial and agricultural equipment manufacturer located in Pella, Iowa with more than 3,000 employees worldwide and serving the environmental, construction, mining, forage, trenching and drilling industries. Ms. Andringa previously held titles including Vermeer President and Co-CEO, as well Chief Operating Officer for Vermeer. Ms. Andringa is currently

finishing a two-year term as chair of the National Association of Manufacturers (NAM), the nation's largest manufacturing association. She is one of private sector members of President Obama's Export Council to represent manufacturing on trade matters, and is also one of 12 U.S. members of the U.S.-Brazil CEO Forum, established to strengthen economic and commercial ties between the two countries. She is a Member of the Vermeer Board of Directors; Director of the Herman Miller Co. in Zeeland, Michigan; past Chair of the Iowa Association of Business and Industry; Trustee for the Fuller Theological Seminary in Pasadena, California; and Trustee Emeritus at Central College. A graduate of Calvin College in Grand Rapids, Michigan, Ms. Andringa taught in the Iowa public school system and in Omaha, Nebraska for approximately six years.

JOHN BAKANE

Chief Executive Officer
Frontier Spinning Mills, Inc.
1823 Boone Trail Road
Sanford, NC 27330

Representing Textiles

John Bakane joined the Frontier management team in June of 2009. Mr. Bakane has had a career as a business leader in the textile industry for over 30 years. He formerly held positions as Chairman of the Board, CEO, President, Chief Operating Officer and Chief Financial Officer for Cone Mills Corporation and Cone Denim, an ITG company. As CEO of Cone Denim, he transitioned Cone Denim from the largest denim company in the U.S. to the largest denim company in the world. While at Cone Denim, Mr. Bakane was instrumental in developing start-up and operations of businesses in the U.S., Europe, Asia and Latin America, and the company built facilities in Mexico, China and Nicaragua under his leadership. Mr. Bakane earned his MBA degree from the Darden School of Business at the University of Virginia and his B.S. from the University of Alabama in Birmingham.

PETER BARANAY

Partner
ABRO Industries, Inc.
3580 Blackthorn
South Bend, IN 46628

Representing Small Business

Peter Baranay graduated from Cornell University in 1974 and completed an MBA at the University of Chicago in 1976. Mr. Baranay joined United Export Corporation in 1980 on the death of his father. He successfully transitioned this export management company into ABRO Industries, Inc., a global leader in the sale of pressure sensitive tapes, lubricants, silicone products, spray paint, and other automotive and consumer items. ABRO has distributors in over 175 countries. Some of ABRO's larger markets are Nigeria, Russia, Saudi Arabia, Ecuador, and

China. Since 2002, ABRO has been an active user of Ex-Im Bank's credit insurance and working capital guarantees.

FRED BERGSTEN

Director

Peterson Institute for International Economics
1750 Massachusetts Avenue, NW
Washington, DC 20036

Representing Commerce and Trade

C. Fred Bergsten has been director of the Peterson Institute for International Economics, which was named "Top Think Tank in the World" for 2008, since creating it in 1981. He has been the most widely quoted think-tank economist in the world and was called "one of the ten people who can change your life" by USA Today. Dr. Bergsten was Assistant Secretary for International Affairs of the US Treasury (1977-81), functioned as Under Secretary for Monetary Affairs (1980-81) and was assistant for international economic affairs to Dr. Henry Kissinger at the National Security Council (1969-71). He is a member of the President's Advisory Committee on Trade Policy and Negotiations and co-chairman of the Private Sector Advisory Group to the United States-India Trade Policy Forum. He was chairman of the Competitiveness Policy Council created by the US Congress from 1991 to 1995 and chairman of the APEC Eminent Persons Group from 1993 to 1995. He is the author, coauthor, or editor of 40 books on a wide range of international economic issues, including most recently *The Long-Term International Economic Position of the United States* (2008) and *China's Rise* (2008). His latest of 17 articles in *Foreign Affairs*, the second most by any author, is "The Dollar and the Deficits: How Washington Can Prevent the Next Crisis" (November/December 2009). Dr. Bergsten has received the Exceptional Service Award of the US Treasury Department (1981), the Legion d'Honneur from the Government of France (1985), an honorary fellowship in the Chinese Academy of Social Sciences (1997) and Distinguished Alumni Leadership Award, Fletcher School, 2010.

MICHAEL BOYLE

Chief Executive Officer

Boyle Energy Services & Technology, Inc.
28 Locke Road
Concord, NH 03301

Representing Small Business

Michael Boyle found Boyle Energy Services and Technology (BES&T) in 1990. After serving in the Navy, Mr. Boyle utilized the skills gained in his Naval training to provide pre-commissioning services to the power industry, a service previously performed only by the construction companies themselves. Mr. Boyle was one of the first to pioneer the pre-commission cleaning services industry in the United States, and BES&T is now an internationally recognized leader in the industry providing engineered services to the start-up of the world's largest industrial complexes and power plants. The company's current focus is the continued global expansion of

technically differentiated services and the development of the cultural relationships necessary for that expansion. Mr. Boyle was nominated for Platts Energy 'CEO of the year in 2010'. He completed the OPM Executive training program at Harvard Business School after 3 years of study in 2012. Mr. Boyle also serves on the Board of Directors of the Nashua Center for the Multiply Handicapped. BES&T is a long-standing customer of Ex-Im Bank's credit insurance and working capital guarantee program.

CAROL BROWNER

Principal, Self Employed
1225 I Street, NW
Suite 600
Washington, DC 20005

Representing Environment

Carol Browner is Senior Counselor at Albright Stonebridge Group and a Distinguished Senior Fellow at the Center for American Progress. Ms. Browner also serves on the Board of the League of Conservation Voters and on Bloomberg Government's Advisory Board. Ms. Browner most recently served as Assistant to President Obama and director of the White House Office of Energy and Climate Change Policy, where she oversaw the coordination of environmental, energy, climate, transport, and related policy across the federal government. During her tenure, the White House secured the largest investment ever in clean energy and established the national car policy that included both new automobile fuel efficiency standards and first ever greenhouse gas reductions. Previously, Ms. Browner was a founding principal of The Albright Group LLC from 2001 to 2008. From 1993 through 2001, Ms. Browner served as the Administrator of the Environmental Protection Agency. As Administrator, she adopted the most stringent air pollution standards in our nation's history; set for the first time, a fine particle clean air standard; and spearheaded the reauthorization of the Safe Drinking Water Act as well as the Food Quality Protection Act. She was known for working with both environmentalists and industry to set scientific-based public health protections while providing businesses important flexibilities in how to meet those standards. She worked across the agency to ensure a focus on protecting the most vulnerable, particularly children. From 1991 through 1993, Ms. Browner served as Secretary of Environmental Regulation in Florida, where she launched the largest ecological restoration project ever attempted in the United States to restore the natural flow of water to the Everglades. Ms. Browner serves on the Executive Committee of the Center for American Progress and was a founding board member of the organization from 2003-2008. Ms. Browner earned her B.A. and a law degree from the University of Florida in Gainesville.

CELESTE DRAKE

Trade and Globalization Policy Specialist

AFL-CIO

815 16th Street, N.W.

Washington, DC 20006

Representing Labor

Celeste Drake has been a Trade & Globalization Policy Specialist at the AFL-CIO since May 2011. She covers such issues as free trade agreements, Trans-Pacific Partnership negotiations, the World Trade Organization, economic development, manufacturing policy, and global worker rights. Prior to joining the AFL-CIO, she served as Legislative Director for Congresswoman Linda T. Sánchez, primarily handling labor, trade, appropriations, and health issues and serving as the staff director for the Congressional Labor and Working Families Caucus. She has also served as Legislative Counsel to Congressman Lloyd Doggett and clerked for the Honorable David R. Thompson of the U.S. Court of Appeals for the 9th Circuit. Celeste earned a J.D./M.P.P. from UCLA in 2002, earning the honors of Order of the Coif (law) and Student of the Year (policy).

MARK FALLON

Managing Director, UK/Europe

CH2M HILL

Representing Services

Mr. Fallon has nearly twenty years of experience in energy and environmental program development and management. He currently leads all global nuclear activities across the power, national security, and liabilities management sectors for CH2M HILL. Headquartered near Denver, Colorado, employee-owned CH2M HILL is a global leader in engineering, design, construction, operations, and program management with US\$6.4 billion in revenue and 30,000 employees. Mr. Fallon's priorities for the Nuclear Business Group are the highest standards of ethical behavior, safety, quality, and a positive client experience. Mr. Fallon served as the President of Bartlett Services, in Plymouth, MA from 2004-2007. From 1998-2004 Mr. Fallon held a variety of positions in the energy and environmental sectors of CH2M HILL. From 1993-1997, Mr. Fallon served as a Senior Advisor to the U.S. Secretary of Energy during the Clinton Administration. He earned a Bachelors of Arts from Connecticut College.

CHRISTINE GREGOIRE

Governor
Washington State
P.O. Box 40002
Olympia, WA 98504

Representing Government

Governor Gregoire is completing her second term as governor of Washington State. Facing a \$2.2 billion shortfall when she took office in 2005, Governor Gregoire balanced the state budget as she expanded health care coverage to low-income children, led an effort to make government more efficient and accountable, introduced a plan to create a world class education system, and launched a bold plan to save Puget Sound. In 2007, she proposed and the voters passed a constitutionally protected rainy day fund to help the state prepare for economic downturns. Governor Gregoire introduced and won approval for a landmark transportation package, and she established a dedicated fund to reduce class sizes, helped increase enrollments at our colleges and universities, and protected vital social services. The Governor has introduced initiatives to encourage business development and growth in the state, and has helped lead to the creation of more than 200,000 jobs in Washington since she took office. Forbes magazine recently ranked Washington as the 2nd best state to do business, and in the top five states to start a small business. Prior to serving as governor, she served three terms as Washington State Attorney General. She graduated from the University of Washington with a teaching certificate and Bachelor of Arts degree in speech and sociology, and she received her law degree in 1977 from Gonzaga University.

OWEN E. HERNSTADT

Director, Trade and Globalization
International Association of Machinists and Aerospace Workers
9000 Machinists Place
Upper Marlboro, MD 20772-2687

Representing Labor

Owen Herrnstadt serves as the Director of Trade and Globalization for the International Association of Machinists and Aerospace Workers. (He previously served as the IAM's Associate General Counsel.) Mr. Herrnstadt also serves as an Adjunct Professor of Law teaching employment law at Georgetown University's Law Center and international labor and employment law at the American University's Washington College of Law. He is a member of the U.S. State Department Advisory Committee on International Economics and the Council on Foreign Relations. He is also Co-Chair of the Globalization, Trade, and Investment Section of the Labor and Employment Relations Association. Mr. Herrnstadt has written articles as well as given speeches and lectures on a variety of matters at home and abroad including topics on trade, corporate social responsibility, human rights, works councils, working time, challenges of the global economy, international aviation, and U.S. and comparative labor law. His articles include: Outsourcing and the Lack of a Comprehensive U.S. Policy: What Do Other Countries

Know That We Don't, Are International Framework Agreements A Path To Corporate Social Responsibility?, and a number of other works.

NANCY MERCOLINO

President, Owner
Ceilings Plus
6711 E. Washington Blvd.
Los Angeles, CA 90040

Representing Small Business

Nancy Mercolino founded Ceilings Plus, a women-owned business, 20 years ago by merging two small companies with revenues of less than \$1 million. Ms. Mercolino has grown Ceilings Plus into a company currently worth over \$30 million. Ceilings Plus is a manufacturer and installer of specialty walls and ceilings. Under her leadership, the company has expanded internationally and its international sales now comprise 50% of its total revenue. As a result of the increase in international business, Ceilings Plus has grown from an organization of 65 to 165 employees. Over the last five years her company has exported products to Europe and the Middle East. The company first started working with Ex-Im Bank in 2007 utilizing a working capital guarantee for their then- newly-won \$18 million contract for the expansion of Doha International Airport in Qatar.

MICHAEL O'NEILL

Chairman of the Board, Citigroup, Inc.
399 Park Ave.
New York, NY 10022

Representing Financing

Michael O'Neill is Chairman of the Citigroup Board and was elected to the Citigroup Board of Directors in April of 2009. He is a member of the Nomination, Governance and Public Affairs Committee and a member of the Personnel and Compensation Committee. He is the past Chair of Citibank N.A., and the Citi Holdings Oversight Committee, and a past member of the Risk and Finance Committee. Prior to joining the Citigroup board, Mr. O'Neill was Chairman and Chief Executive Officer of Bank of Hawaii Corporation from November of 2000 to September of 2004. He was elected Chief Executive Officer of Barclays plc in February of 1999 but resigned shortly thereafter due to an illness from which he has completely recovered. He was Vice Chairman and Chief Financial Officer of Bank of America in San Francisco from 1995 to 1998. Before that, he had been Chief Financial Officer of Continental Bank Corp from 1993 to 1995.

GARRETT PIERCE

Vice Chairman & Chief Financial Officer
Orbital Sciences Corp.
45101 Warp Drive
Dulles, VA 20166

Representing Manufacturing

Garrett Pierce has been Vice Chairman and Chief Financial Officer of Orbital Sciences Corporation since April 2002, and was Executive Vice President and CFO since August 2000. From 1996 until August 2000, he was Executive Vice President and CFO of Sensormatic Electronics Corp., a supplier of electronic security systems, where he was also named Chief Administrative Officer in July 1998. Prior to joining Sensormatic, Mr. Pierce was the Executive Vice President and CFO of California Microwave, Inc., a supplier of microwave, radio frequency, and satellite systems and products for communications and wireless networks. From 1980 to 1993, Mr. Pierce was employed by Materials Research Corporation, a provider of thin film equipment and high purity materials to the semiconductor, telecommunications and media storage industries, where he progressed from CFO to President and CEO. Materials Research Corporation was acquired to Sony Corporation as a wholly-owned subsidiary in 1989. From 1972 to 1980, Mr. Pierce held various management positions with The Signal Companies. Mr. Pierce is a director of Kulicke and Soffa Industries, Inc.

BILL RICHARDSON

Owner; Former Governor
WB Richardson LLC
216 Washington Avenue
Santa Fe, NM 87501

Representing Energy

Gov. Bill Richardson, chairman of APCO Worldwide's Global Political Strategies group, has extensive experience in public service, academia and the private sector. In January 2011, Richardson was named Special Envoy for the Organization of American States. He completed his second term as governor of New Mexico in 2010, having been elected to the office in 2002. During his time as governor, Gov. Richardson was responsible for making New Mexico the "Clean Energy State" by requiring utilities to meet 20 percent of New Mexico's electrical demand from renewable sources. He also implemented a new commuter-rail service for thousands of New Mexicans as part of a \$1.6-million investment in improving transportation, and he significantly expanded access to quality health care by offering affordable coverage solutions for New Mexico's small employers, nonprofit agencies and children under the age of 12. Prior to his election as governor, he served as secretary of the U.S. Department of Energy and also as the U.S. Ambassador to the United Nations, where he handled sensitive Congo

transition negotiations and dealt first-hand with the issue of Iraq's weapons of mass destruction in the UN Security Council. For 15 years earlier in his career, he represented northern New Mexico's 3rd Congressional district. While a congressman, Richardson served as a special envoy on many sensitive international missions. He successfully won the release of hostages, American servicemen and prisoners in North Korea, Iraq, Cuba and Sudan. Gov. Richardson has been nominated several times for the Nobel Peace Prize. In 2001, Gov. Richardson assumed the chairmanship of Freedom House, a private, non-partisan organization that promotes democracy worldwide. He also worked as a business consultant in Santa Fe and served on several boards including the Natural Resource Defense Council and United Way International. He currently serves on the board of Tecnicas Reunidas International, a Spain-based energy company. Governor Richardson has been nominated several times for the Nobel Peace Prize. He received a bachelor's degree from Tufts University and a master's degree from Tufts' Fletcher School of Law and Diplomacy.

CHEROD WEBBER

President and Chief Executive Officer
Innovative Global Supply, LLC
1225 Laurel Street, #209
Columbia, SC 29201

Representing Small Business

Cherrod Webber is President and CEO of Innovative Global Supply which distributes nutritional and health care products to emerging international markets. Innovative Global Supply has a current commercial footprint in Africa (Ethiopia, Kenya, Uganda and Ghana), Eastern Europe and the Middle East. Mr. Webber is an executive with more than 23 years of experience in international sales and marketing, nutrition, manufacturing and project management. Prior to launching Innovative Global Supply, he worked for BMW Manufacturing for 16 years in various management positions including a three year stint at the BMW headquarters in Munich, Germany. Prior to BMW, Mr. Webber worked at General Steel Drum Corporation for five years in various management and technical positions. In addition, he was a partner and managing director at UBW International LLC. Mr. Webber earned a Bachelor's degree in Political Science with focus on Sub-Saharan Africa and The Middle East from Furman University in Greenville, South Carolina. Innovative Global Supply has used Ex-Im's credit insurance to mitigate its risks in the markets where it exports.

STEVE WILBURN
Chief Executive Officer
FirmGreen, Inc.
2901 West Coast Highway
Suite #200
Newport Beach, CA 92663

Representing Environment

Steve Wilburn is a senior energy executive with over thirty years of experience in the development and implementation of energy production technologies and alternative energy projects. Mr. Wilburn combines in-depth industry expertise with broad business and entrepreneurial capability. He has had extensive and successful dealings with municipal entities, government agencies, and regulatory bodies. Prior to founding FirmGreen, Inc., a renewable energy and alternative fuel development company, Mr. Wilburn served as Vice President of Business Development for Allied Signal Company, where he managed the successful development of more than \$300 million of alternative-fuel energy generation projects. He served in the United States Marine Corps from 1967 to 1969 and is a decorated Disabled Vietnam War Veteran including the Purple Heart Medal.

From: [Scott Schloegel](#)
To: [Alice Albright](#)
Subject: Advisory Committee Members
Date: Thursday, December 13, 2012 7:21:41 PM
Attachments: [EX-Im Advisory Committee 2013 pics.docx](#)
[2013 Advisory Committee Bios with pics.docx](#)

Here is what I whipped together tonight by way of pictures to go with the bios. Also did just pictures and titles in the other doc in case you want a cheat sheet too. I'll leave to walk over at 7:40 if you want to walk together.

Scott P. Schloegel
Sr. Vice President for Congressional Affairs
Export-Import Bank of the United States
811 Vermont Ave, NW
Washington, DC 20571
(202) 565 – 3230 Main
(202) 565 – 3502 Direct
(202) 731 – 7572 Mobile
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EX-IM BANK 2013 ADVISORY COMMITTEE



NELSON CUNNINGHAM, CHAIRMAN

Managing Partner
McLarty Associates
900 Seventeenth Street,
NW

Suite 800
Washington, DC 20006

Representing Services

Nelson W. Cunningham is managing partner and a co-founder of McLarty Associates. Under Cunningham's leadership, McLarty Associates has developed into a firm with global reach, advising its clients on government and public policy issues in every corner of the world. Prior to co-founding McLarty Associates in 1998, Cunningham served in the White House as special advisor to President Clinton on Western Hemisphere affairs and as general counsel at the White House Office of Administration. He previously served as general counsel of the Senate Judiciary Committee, under then-Chairman Joseph R. Biden, focusing on constitutional, judicial and criminal justice matters. Before moving to Washington, Cunningham served as an assistant United States attorney in the Southern District of New York from 1988 until 1994, having been hired by Rudolph Giuliani. He was a foreign policy and trade advisor to the 2004 Kerry campaign and a member of the Obama-Biden transition team. He is an active member of the boards of the Institute of the Americas, the Business Council for International Understanding, the American Security Project, and the U.S.-India Business Council, and is a member of the Yale President's Council on International Activities, the Department of State's Advisory Committee on International Economic Policy, the Council of the Americas, and the Council on Foreign Relations. He also serves as chairman of NDN's Latin America Policy Initiative. A lawyer by training, Cunningham is a member of the DC, New York, and Massachusetts bars. Cunningham is a magna cum laude graduate of Yale College and Stanford Law School, where he served as an editor of the Stanford Law Review. He was raised in Latin America and has lived in seven different countries throughout the region.



MARY ANDRINGA

President and Chief Executive Officer
Vermeer Corporation
1210 Vermeer Road
East Pella, IA 5021

Representing Manufacturing

Mary Vermeer Andringa is President and Chief Executive Officer of Vermeer Corporation, a global industrial and agricultural equipment manufacturer located in Pella, Iowa with more than 3,000 employees worldwide and serving the environmental, construction, mining, forage, trenching and drilling industries. Ms. Andringa previously held titles including Vermeer President and Co-CEO, as well Chief Operating Officer for Vermeer. Ms. Andringa is currently finishing a two-year term as chair of the National Association of Manufacturers (NAM), the nation's largest manufacturing association. She is one of private sector members of President Obama's Export Council to represent manufacturing on trade matters, and is also one of 12 U.S. members of the U.S.-Brazil CEO Forum, established to strengthen economic and commercial ties between the two countries. She is a Member of the Vermeer Board of Directors; Director of the Herman Miller Co. in Zeeland, Michigan; past Chair of the Iowa Association of Business and Industry; Trustee for the Fuller Theological Seminary in Pasadena, California; and Trustee Emeritus at Central College. A graduate of Calvin College in Grand Rapids, Michigan, Ms. Andringa taught in the Iowa public school system and in Omaha, Nebraska for approximately six years.



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Representing Textiles

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PETER BARANAY

Partner
ABRO Industries, Inc.
3580 Blackthorn
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46628

Representing Small Business

Peter Baranay graduated from Cornell University in 1974 and completed an MBA at the University of Chicago in 1976. Mr. Baranay joined United Export Corporation in 1980 on the death of his father. He successfully transitioned this export management company into ABRO Industries, Inc., a global leader in the sale of pressure sensitive tapes, lubricants, silicone products, spray paint, and other automotive and consumer items. ABRO has distributors in over 175 countries. Some of ABRO's larger markets are Nigeria, Russia, Saudi Arabia, Ecuador, and China. Since 2002, ABRO has been an active user of Ex-Im Bank's credit insurance and working capital guarantees.



FRED BERGSTEN

Director

Peterson Institute for International
Economics 1750 Massachusetts Avenue, NW
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C. Fred Bergsten has been director of the Peterson Institute for International Economics, which was named “Top Think Tank in the World” for 2008, since creating it in 1981. He has been the most widely quoted think-tank economist in the world and was called “one of the ten people who can change your life” by USA Today. Dr. Bergsten was Assistant Secretary for International Affairs of the US Treasury (1977-81), functioned as Under Secretary for Monetary Affairs (1980-81) and was assistant for international economic affairs to Dr. Henry Kissinger at the National Security Council (1969-71). He is a member of the President’s Advisory Committee on Trade Policy and Negotiations and co-chairman of the Private Sector Advisory Group to the United States–India Trade Policy Forum. He was chairman of the Competitiveness Policy Council created by the US Congress from 1991 to 1995 and chairman of the APEC Eminent Persons Group from 1993 to 1995. He is the author, coauthor, or editor of 40 books on a wide range of international economic issues, including most recently *The Long-Term International Economic Position of the United States* (2008) and *China’s Rise* (2008). His latest of 17 articles in *Foreign Affairs*, the second most by any author, is “The Dollar and the Deficits: How Washington Can Prevent the Next Crisis” (November/December 2009). Dr. Bergsten has received the Exceptional Service Award of the US Treasury Department (1981), the Legion d’Honneur from the Government of France (1985), an honorary fellowship in the Chinese Academy of Social Sciences (1997) and Distinguished Alumni Leadership Award, Fletcher School, 2010.



MICHAEL BOYLE

Chief Executive Officer
Boyle Energy Services & Technology, Inc.
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Representing Small Business

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Representing Environment

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CELESTE DRAKE

Trade and Globalization Policy Specialist
AFL-CIO
815 16th Street, N.W.
Washington, DC 20006

Representing Labor

Celeste Drake has been a Trade & Globalization Policy Specialist at the AFL-CIO since May 2011. She covers such issues as free trade agreements, Trans-Pacific Partnership negotiations, the World Trade Organization, economic development, manufacturing policy, and global worker rights. Prior to joining the AFL-CIO, she served as Legislative Director for Congresswoman Linda T. Sánchez, primarily handling labor, trade, appropriations, and health issues and serving as the staff director for the Congressional Labor and Working Families Caucus. She has also served as Legislative Counsel to Congressman Lloyd Doggett and clerked for the Honorable David R. Thompson of the U.S. Court of Appeals for the 9th Circuit. Celeste earned a J.D./M.P.P. from UCLA in 2002, earning the honors of Order of the Coif (law) and Student of the Year (policy).



MARK FALLON

Managing Director, UK/Europe
CH2M HILL

Representing Services

Mr. Fallon has nearly twenty years of experience in energy and environmental program development and management. He currently leads all global nuclear activities across the power, national security, and liabilities management sectors for CH2M HILL. Headquartered near Denver, Colorado, employee-owned CH2M HILL is a global leader in engineering, design, construction, operations, and program management with US\$6.4 billion in revenue and 30,000 employees. Mr. Fallon's priorities for the Nuclear Business Group are the highest standards of ethical behavior, safety, quality, and a positive client experience. Mr. Fallon served as the President of Bartlett Services, in Plymouth, MA from 2004-2007. From 1998-2004 Mr. Fallon

held a variety of positions in the energy and environmental sectors of CH2M HILL. From 1993-1997, Mr. Fallon served as a Senior Advisor to the U.S. Secretary of Energy during the Clinton Administration. He earned a Bachelors of Arts from Connecticut College.



CHRISTINE GREGOIRE

Governor
Washington State
P.O. Box 40002
Olympia, WA 98504

Representing Government

Governor Gregoire is completing her second term as governor of Washington State. Facing a \$2.2 billion shortfall when she took office in 2005, Governor Gregoire balanced the state budget as she expanded health care coverage to low-income children, led an effort to make government more efficient and accountable, introduced a plan to create a world class education system, and launched a bold plan to save Puget Sound. In 2007, she proposed and the voters passed a constitutionally protected rainy day fund to help the state prepare for economic downturns. Governor Gregoire introduced and won approval for a landmark transportation package, and she established a dedicated fund to reduce class sizes, helped increase enrollments at our colleges and universities, and protected vital social services. The Governor has introduced initiatives to encourage business development and growth in the state, and has helped lead to the creation of more than 200,000 jobs in Washington since she took office. Forbes magazine recently ranked Washington as the 2nd best state to do business, and in the top five states to start a small business. Prior to serving as governor, she served three terms as Washington State Attorney General. She graduated from the University of Washington with a teaching certificate and Bachelor of Arts degree in speech and sociology, and she received her law degree in 1977 from Gonzaga University.



OWEN E. HERNSTADT

Director, Trade and Globalization
International Association of Machinists and Aerospace Workers
9000 Machinists Place
Upper Marlboro, MD 20772-2687

Representing Labor

Owen Herrnstadt serves as the Director of Trade and Globalization for the International Association of Machinists and Aerospace Workers. (He previously served as the IAM's Associate General Counsel.) Mr. Herrnstadt also serves as an Adjunct Professor of Law teaching employment law at Georgetown University's Law Center and international labor and employment law at the American University's Washington College of Law. He is a member of the U.S. State Department Advisory Committee on International Economics and the Council on Foreign Relations. He is also Co-Chair of the Globalization, Trade, and Investment Section of the Labor and Employment Relations Association. Mr. Herrnstadt has written articles as well as given speeches and lectures on a variety of matters at home and abroad including topics on trade, corporate social responsibility, human rights, works councils, working time, challenges of the global economy, international aviation, and U.S. and comparative labor law. His articles include: Outsourcing and the Lack of a Comprehensive U.S. Policy: What Do Other Countries Know That We Don't, Are International Framework Agreements A Path To Corporate Social Responsibility?, and a number of other works.



NANCY MERCOLINO

President, Owner
Ceilings Plus
6711 E. Washington Blvd.
Los Angeles, CA 90040

Representing Small Business

Nancy Mercolino founded Ceilings Plus, a women-owned business, 20 years ago by merging two small companies with revenues of less than \$1 million. Ms. Mercolino has grown Ceilings Plus into a company currently worth over \$30 million. Ceilings Plus is a manufacturer and installer of specialty walls and ceilings. Under her leadership, the company has expanded internationally and its international sales now comprise 50% of its total revenue. As a result of the increase in international business, Ceilings Plus has grown from an organization of 65 to 165

employees. Over the last five years her company has exported products to Europe and the Middle East. The company first started working with Ex-Im Bank in 2007 utilizing a working capital guarantee for their then- newly-won \$18 million contract for the expansion of Doha International Airport in Qatar.



MICHAEL O'NEILL

Chairman of the Board, Citigroup, Inc.
399 Park Ave.
New York, NY 10022

Representing Financing

Michael O'Neill is Chairman of the Citigroup Board and was elected to the Citigroup Board of Directors in April of 2009. He is a member of the Nomination, Governance and Public Affairs Committee and a member of the Personnel and Compensation Committee. He is the past Chair of Citibank N.A., and the Citi Holdings Oversight Committee, and a past member of the Risk and Finance Committee. Prior to joining the Citigroup board, Mr. O'Neill was Chairman and Chief Executive Officer of Bank of Hawaii Corporation from November of 2000 to September of 2004. He was elected Chief Executive Officer of Barclays plc in February of 1999 but resigned shortly thereafter due to an illness from which he has completely recovered. He was Vice Chairman and Chief Financial Officer of Bank of America in San Francisco from 1995 to 1998. Before that, he had been Chief Financial Officer of Continental Bank Corp from 1993 to 1995.



GARRETT PIERCE

Vice Chairman & Chief Financial Officer
Orbital Sciences Corp.
45101 Warp Drive
Dulles, VA 20166

Representing Manufacturing

Garrett Pierce has been Vice Chairman and Chief Financial Officer of Orbital Sciences Corporation since April 2002, and was Executive Vice President and CFO since August 2000. From 1996 until August 2000, he was Executive Vice President and CFO of Sensormatic Electronics Corp., a supplier of electronic security systems, where he was also named Chief Administrative Officer in July 1998. Prior to joining Sensormatic, Mr. Pierce was the Executive Vice President and CFO of California Microwave, Inc., a supplier of microwave, radio frequency, and satellite systems and products for communications and wireless networks. From 1980 to 1993, Mr. Pierce was employed by Materials Research Corporation, a provider of thin film equipment and high purity materials to the semiconductor, telecommunications and media storage industries, where he progressed from CFO to President and CEO. Materials Research Corporation was acquired to Sony Corporation as a wholly-owned subsidiary in 1989. From 1972 to 1980, Mr. Pierce held various management positions with The Signal Companies. Mr. Pierce is a director of Kulicke and Soffa Industries, Inc.



BILL RICHARDSON

Owner; Former Governor
WB Richardson LLC 216
Washington Avenue
Santa Fe, NM 87501

Representing Energy

Gov. Bill Richardson, chairman of APCO Worldwide's Global Political Strategies group, has extensive experience in public service, academia and the private sector. In January 2011, Richardson was named Special Envoy for the Organization of American States. He completed his second term as governor of New Mexico in 2010, having been elected to the office in 2002. During his time as governor, Gov. Richardson was responsible for making New Mexico the "Clean Energy State" by requiring utilities to meet 20 percent of New Mexico's electrical demand from renewable sources. He also implemented a new commuter-rail service for thousands of New Mexicans as part of a \$1.6-million investment in improving transportation, and he significantly expanded access to quality health care by offering affordable coverage

solutions for New Mexico's small employers, nonprofit agencies and children under the age of 12. Prior to his election as governor, he served as secretary of the U.S. Department of Energy and also as the U.S. Ambassador to the United Nations, where he handled sensitive Congo transition negotiations and dealt first-hand with the issue of Iraq's weapons of mass destruction in the UN Security Council. For 15 years earlier in his career, he represented northern New Mexico's 3rd Congressional district. While a congressman, Richardson served as a special envoy on many sensitive international missions. He successfully won the release of hostages, American servicemen and prisoners in North Korea, Iraq, Cuba and Sudan. Gov. Richardson has been nominated several times for the Nobel Peace Prize. In 2001, Gov. Richardson assumed the chairmanship of Freedom House, a private, non-partisan organization that promotes democracy worldwide. He also worked as a business consultant in Santa Fe and served on several boards including the Natural Resource Defense Council and United Way International. He currently serves on the board of Tecnicas Reunidas International, a Spain-based energy company. Governor Richardson has been nominated several times for the Nobel Peace Prize. He received a bachelor's degree from Tufts University and a master's degree from Tufts' Fletcher School of Law and Diplomacy.



CHEROD WEBBER

President and Chief Executive Officer
Innovative Global Supply, LLC
1225 Laurel Street, #209
Columbia, SC 29201

Representing Small Business

Cherrod Webber is President and CEO of Innovative Global Supply which distributes nutritional and health care products to emerging international markets. Innovative Global Supply has a current commercial footprint in Africa (Ethiopia, Kenya, Uganda and Ghana), Eastern Europe and the Middle East. Mr. Webber is an executive with more than 23 years of experience in international sales and marketing, nutrition, manufacturing and project management. Prior to launching Innovative Global Supply, he worked for BMW Manufacturing for 16 years in various management positions including a three year stint at the BMW headquarters in Munich, Germany. Prior to BMW, Mr. Webber worked at General Steel Drum Corporation for five years in various management and technical positions. In addition, he was a partner and managing director at UBW International LLC. Mr. Webber earned a Bachelor's degree in Political Science with focus on Sub-Saharan Africa and The Middle East from Furman University in Greenville, South Carolina. Innovative Global Supply has used Ex-Im's credit insurance to mitigate its risks in the markets where it exports.



STEVE WILBURN

Chief Executive Officer
FirmGreen, Inc.
2901 West Coast Highway
Suite #200
Newport Beach, CA 92663

Representing Environment

Steve Wilburn is a senior energy executive with over thirty years of experience in the development and implementation of energy production technologies and alternative energy projects. Mr. Wilburn combines in-depth industry expertise with broad business and entrepreneurial capability. He has had extensive and successful dealings with municipal entities, government agencies, and regulatory bodies. Prior to founding FirmGreen, Inc., a renewable energy and alternative fuel development company, Mr. Wilburn served as Vice President of Business Development for Allied Signal Company, where he managed the successful development of more than \$300 million of alternative-fuel energy generation projects. He served in the United States Marine Corps from 1967 to 1969 and is a decorated Disabled Vietnam War Veteran including the Purple Heart Medal.

From: [Sara Egozi](#) on behalf of [Nelson W. Cunningham](#)
To: [Nelson W. Cunningham](#)
Cc: [Sara Egozi](#)
Subject: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??
Date: Friday, October 26, 2012 2:36:27 PM

**Please join
Nelson Cunningham
and friends**

as we witness
the most anticipated event of the year
at our

**2012
ELECTION PARTY**

November 6, 2012
7:30pm - ???

Home of Nelson Cunningham
(b)(6)

(note new address)

Valet Parking will be available



To RSVP contact Sara Egozi (202) 419-7090
segozi@maglobal.com

Nelson W. Cunningham | Managing Partner
McLarty Associates | www.maglobal.com

To: [Richard Thelen](#)
Subject: FW: Advisory Committee dinner tonight- 8PM Bombay Club
Date: Thursday, December 13, 2012 9:00:25 AM
Attachments: [2013 Advisory Committee Bios.pdf](#)
[Agenda Dec 14 2012.doc](#)

Pp asap

From: Mona Jabbour
Sent: Thursday, December 13, 2012 8:59 AM
To: John A McAdams; Scott Schloegel; Daniel Reilly; Patricia Loui; Alice Albright; Larry Walther
Subject: Advisory Committee dinner tonight- 8PM Bombay Club

All-

Please find attached bios of all of the Advisory Committee members, and attached is a draft agenda for the meeting tomorrow. We expect that in attendance tonight will be: Nelson, Browner, Mark Fallon, Steve Wilburn, Nancy Mercolino, Mike Boyle, Garrett Pierce, Mary Andringa, John Bakane, Mike O'Neill and Cherrod Weber

The dinner will be informal and the idea is for everyone to get better acquainted. We were able to get a private room at the Bombay Club due to a cancellation so I think Fred/Nelson will probably give a few welcoming remarks at the beginning and will probably ask everyone to give a brief introduction.

See you all at 8pm tonight.

Best,
Mona



**AGENDA FOR
EX-IM BANK ADVISORY COMMITTEE MEETING
DECEMBER 14, 2012
9:00 AM, ROOM 321**

9:00 AM	Call to Order	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
9:05 AM	Welcome and Introduction of Board Members	Fred Hochberg, Chairman and President Wanda Felton, Vice Chair [Sean Mulvaney, Director] Pat Loui, Director Larry Walther, Director Ex-Im Bank
9:30 AM	Introduction of Advisory Committee Members	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
10:00 AM	Ex-Im Bank Review of FY 2012 and Year Ahead	Fred P. Hochberg Chairman & President Ex-Im Bank
10:40 AM	Ex-Im Bank Textile Financing Overview	Walt Kosciow Trade Credit Insurance Ex-Im Bank
11:00 AM	Discussion of 2013 Advisory Committee Agenda and Priorities	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
11:30 AM	Guest Speaker	Ambassador Ron Kirk US Trade Representative
12:00 PM	Competitiveness Report Introduction	Isabel Galdiz Policy Ex-Im Bank
12:10 PM	Ethics Briefing	Lisa Terry Office of the General Counsel Ex-Im Bank
12:30 PM	Public Comments	Nelson Cunningham, Chairman Ex-Im Bank Advisory Committee
	Adjournment	

EX-IM BANK 2013 ADVISORY COMMITTEE

NELSON CUNNINGHAM, CHAIRMAN

Managing Partner
McLarty Associates
900 Seventeenth Street, NW
Suite 800
Washington, DC 20006

Representing Services

Nelson W. Cunningham is managing partner and a co-founder of McLarty Associates. Under Cunningham's leadership, McLarty Associates has developed into a firm with global reach, advising its clients on government and public policy issues in every corner of the world. Prior to co-founding McLarty Associates in 1998, Cunningham served in the White House as special advisor to President Clinton on Western Hemisphere affairs and as general counsel at the White House Office of Administration. He previously served as general counsel of the Senate Judiciary Committee, under then-Chairman Joseph R. Biden, focusing on constitutional, judicial and criminal justice matters. Before moving to Washington, Cunningham served as an assistant United States attorney in the Southern District of New York from 1988 until 1994, having been hired by Rudolph Giuliani. He was a foreign policy and trade advisor to the 2004 Kerry campaign and a member of the Obama-Biden transition team. He is an active member of the boards of the Institute of the Americas, the Business Council for International Understanding, the American Security Project, and the U.S.-India Business Council, and is a member of the Yale President's Council on International Activities, the Department of State's Advisory Committee on International Economic Policy, the Council of the Americas, and the Council on Foreign Relations. He also serves as chairman of NDN's Latin America Policy Initiative. A lawyer by training, Cunningham is a member of the DC, New York, and Massachusetts bars. Cunningham is a magna cum laude graduate of Yale College and Stanford Law School, where he served as an editor of the Stanford Law Review. He was raised in Latin America and has lived in seven different countries throughout the region.

MARY ANDRINGA

President and Chief Executive Officer
Vermeer Corporation
1210 Vermeer Road East
Pella, IA 5021

Representing Manufacturing

Mary Vermeer Andringa is President and Chief Executive Officer of Vermeer Corporation, a global industrial and agricultural equipment manufacturer located in Pella, Iowa with more than 3,000 employees worldwide and serving the environmental, construction, mining, forage, trenching and drilling industries. Ms. Andringa previously held titles including Vermeer President and Co-CEO, as well Chief Operating Officer for Vermeer. Ms. Andringa is currently

finishing a two-year term as chair of the National Association of Manufacturers (NAM), the nation's largest manufacturing association. She is one of private sector members of President Obama's Export Council to represent manufacturing on trade matters, and is also one of 12 U.S. members of the U.S.-Brazil CEO Forum, established to strengthen economic and commercial ties between the two countries. She is a Member of the Vermeer Board of Directors; Director of the Herman Miller Co. in Zeeland, Michigan; past Chair of the Iowa Association of Business and Industry; Trustee for the Fuller Theological Seminary in Pasadena, California; and Trustee Emeritus at Central College. A graduate of Calvin College in Grand Rapids, Michigan, Ms. Andringa taught in the Iowa public school system and in Omaha, Nebraska for approximately six years.

JOHN BAKANE

Chief Executive Officer
Frontier Spinning Mills, Inc.
1823 Boone Trail Road
Sanford, NC 27330

Representing Textiles

John Bakane joined the Frontier management team in June of 2009. Mr. Bakane has had a career as a business leader in the textile industry for over 30 years. He formerly held positions as Chairman of the Board, CEO, President, Chief Operating Officer and Chief Financial Officer for Cone Mills Corporation and Cone Denim, an ITG company. As CEO of Cone Denim, he transitioned Cone Denim from the largest denim company in the U.S. to the largest denim company in the world. While at Cone Denim, Mr. Bakane was instrumental in developing start-up and operations of businesses in the U.S., Europe, Asia and Latin America, and the company built facilities in Mexico, China and Nicaragua under his leadership. Mr. Bakane earned his MBA degree from the Darden School of Business at the University of Virginia and his B.S. from the University of Alabama in Birmingham.

PETER BARANAY

Partner
ABRO Industries, Inc.
3580 Blackthorn
South Bend, IN 46628

Representing Small Business

Peter Baranay graduated from Cornell University in 1974 and completed an MBA at the University of Chicago in 1976. Mr. Baranay joined United Export Corporation in 1980 on the death of his father. He successfully transitioned this export management company into ABRO Industries, Inc., a global leader in the sale of pressure sensitive tapes, lubricants, silicone products, spray paint, and other automotive and consumer items. ABRO has distributors in over 175 countries. Some of ABRO's larger markets are Nigeria, Russia, Saudi Arabia, Ecuador, and

China. Since 2002, ABRO has been an active user of Ex-Im Bank's credit insurance and working capital guarantees.

FRED BERGSTEN

Director

Peterson Institute for International Economics
1750 Massachusetts Avenue, NW
Washington, DC 20036

Representing Commerce and Trade

C. Fred Bergsten has been director of the Peterson Institute for International Economics, which was named "Top Think Tank in the World" for 2008, since creating it in 1981. He has been the most widely quoted think-tank economist in the world and was called "one of the ten people who can change your life" by USA Today. Dr. Bergsten was Assistant Secretary for International Affairs of the US Treasury (1977-81), functioned as Under Secretary for Monetary Affairs (1980-81) and was assistant for international economic affairs to Dr. Henry Kissinger at the National Security Council (1969-71). He is a member of the President's Advisory Committee on Trade Policy and Negotiations and co-chairman of the Private Sector Advisory Group to the United States-India Trade Policy Forum. He was chairman of the Competitiveness Policy Council created by the US Congress from 1991 to 1995 and chairman of the APEC Eminent Persons Group from 1993 to 1995. He is the author, coauthor, or editor of 40 books on a wide range of international economic issues, including most recently *The Long-Term International Economic Position of the United States* (2008) and *China's Rise* (2008). His latest of 17 articles in *Foreign Affairs*, the second most by any author, is "The Dollar and the Deficits: How Washington Can Prevent the Next Crisis" (November/December 2009). Dr. Bergsten has received the Exceptional Service Award of the US Treasury Department (1981), the Legion d'Honneur from the Government of France (1985), an honorary fellowship in the Chinese Academy of Social Sciences (1997) and Distinguished Alumni Leadership Award, Fletcher School, 2010.

MICHAEL BOYLE

Chief Executive Officer

Boyle Energy Services & Technology, Inc.
28 Locke Road
Concord, NH 03301

Representing Small Business

Michael Boyle found Boyle Energy Services and Technology (BES&T) in 1990. After serving in the Navy, Mr. Boyle utilized the skills gained in his Naval training to provide pre-commissioning services to the power industry, a service previously performed only by the construction companies themselves. Mr. Boyle was one of the first to pioneer the pre-commission cleaning services industry in the United States, and BES&T is now an internationally recognized leader in the industry providing engineered services to the start-up of the world's largest industrial complexes and power plants. The company's current focus is the continued global expansion of

technically differentiated services and the development of the cultural relationships necessary for that expansion. Mr. Boyle was nominated for Platts Energy 'CEO of the year in 2010'. He completed the OPM Executive training program at Harvard Business School after 3 years of study in 2012. Mr. Boyle also serves on the Board of Directors of the Nashua Center for the Multiply Handicapped. BES&T is a long-standing customer of Ex-Im Bank's credit insurance and working capital guarantee program.

CAROL BROWNER

Principal, Self Employed
1225 I Street, NW
Suite 600
Washington, DC 20005

Representing Environment

Carol Browner is Senior Counselor at Albright Stonebridge Group and a Distinguished Senior Fellow at the Center for American Progress. Ms. Browner also serves on the Board of the League of Conservation Voters and on Bloomberg Government's Advisory Board. Ms. Browner most recently served as Assistant to President Obama and director of the White House Office of Energy and Climate Change Policy, where she oversaw the coordination of environmental, energy, climate, transport, and related policy across the federal government. During her tenure, the White House secured the largest investment ever in clean energy and established the national car policy that included both new automobile fuel efficiency standards and first ever greenhouse gas reductions. Previously, Ms. Browner was a founding principal of The Albright Group LLC from 2001 to 2008. From 1993 through 2001, Ms. Browner served as the Administrator of the Environmental Protection Agency. As Administrator, she adopted the most stringent air pollution standards in our nation's history; set for the first time, a fine particle clean air standard; and spearheaded the reauthorization of the Safe Drinking Water Act as well as the Food Quality Protection Act. She was known for working with both environmentalists and industry to set scientific-based public health protections while providing businesses important flexibilities in how to meet those standards. She worked across the agency to ensure a focus on protecting the most vulnerable, particularly children. From 1991 through 1993, Ms. Browner served as Secretary of Environmental Regulation in Florida, where she launched the largest ecological restoration project ever attempted in the United States to restore the natural flow of water to the Everglades. Ms. Browner serves on the Executive Committee of the Center for American Progress and was a founding board member of the organization from 2003-2008. Ms. Browner earned her B.A. and a law degree from the University of Florida in Gainesville.

CELESTE DRAKE

Trade and Globalization Policy Specialist

AFL-CIO

815 16th Street, N.W.

Washington, DC 20006

Representing Labor

Celeste Drake has been a Trade & Globalization Policy Specialist at the AFL-CIO since May 2011. She covers such issues as free trade agreements, Trans-Pacific Partnership negotiations, the World Trade Organization, economic development, manufacturing policy, and global worker rights. Prior to joining the AFL-CIO, she served as Legislative Director for Congresswoman Linda T. Sánchez, primarily handling labor, trade, appropriations, and health issues and serving as the staff director for the Congressional Labor and Working Families Caucus. She has also served as Legislative Counsel to Congressman Lloyd Doggett and clerked for the Honorable David R. Thompson of the U.S. Court of Appeals for the 9th Circuit. Celeste earned a J.D./M.P.P. from UCLA in 2002, earning the honors of Order of the Coif (law) and Student of the Year (policy).

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CHEROD WEBBER

President and Chief Executive Officer
Innovative Global Supply, LLC
1225 Laurel Street, #209
Columbia, SC 29201

Representing Small Business

Cherrod Webber is President and CEO of Innovative Global Supply which distributes nutritional and health care products to emerging international markets. Innovative Global Supply has a current commercial footprint in Africa (Ethiopia, Kenya, Uganda and Ghana), Eastern Europe and the Middle East. Mr. Webber is an executive with more than 23 years of experience in international sales and marketing, nutrition, manufacturing and project management. Prior to launching Innovative Global Supply, he worked for BMW Manufacturing for 16 years in various management positions including a three year stint at the BMW headquarters in Munich, Germany. Prior to BMW, Mr. Webber worked at General Steel Drum Corporation for five years in various management and technical positions. In addition, he was a partner and managing director at UBW International LLC. Mr. Webber earned a Bachelor's degree in Political Science with focus on Sub-Saharan Africa and The Middle East from Furman University in Greenville, South Carolina. Innovative Global Supply has used Ex-Im's credit insurance to mitigate its risks in the markets where it exports.

STEVE WILBURN
Chief Executive Officer
FirmGreen, Inc.
2901 West Coast Highway
Suite #200
Newport Beach, CA 92663

Representing Environment

Steve Wilburn is a senior energy executive with over thirty years of experience in the development and implementation of energy production technologies and alternative energy projects. Mr. Wilburn combines in-depth industry expertise with broad business and entrepreneurial capability. He has had extensive and successful dealings with municipal entities, government agencies, and regulatory bodies. Prior to founding FirmGreen, Inc., a renewable energy and alternative fuel development company, Mr. Wilburn served as Vice President of Business Development for Allied Signal Company, where he managed the successful development of more than \$300 million of alternative-fuel energy generation projects. He served in the United States Marine Corps from 1967 to 1969 and is a decorated Disabled Vietnam War Veteran including the Purple Heart Medal.

From: [Nelson W. Cunningham](#)
To: [mandringa@vermeer.com](#); [pbaranay@abro.com](#); [john.bakane@frontierspinning.com](#); [KStewart@PIIE.COM](#); [Mpboyle@boyleenergy.com](#); [cmbrowner@me.com](#); [Celeste Drake \(Cdrake@aflcio.org\)](#); [mark.fallon@ch2m.com](#); [christine.gregoire@gov.wa.gov](#); [Oherrnstadt@iamaw.org](#); [nm@ceilingsplus.com](#); [michael.e.oneill@citi.com](#); [Pierce.Garrett@orbital.com](#); [cherod.webber@igs-americas.com](#); [Steve Wilburn \(Steve@firmgreen.com\)](#); [Fred Hochberg](#); [Kevin Varney](#); [Alice Albright](#); [Angela Freyre](#)
Cc: [Sara Egozi](#); [sjohnson@vermeer.com](#); [Bouwkamp, Daryl \(dbouwkamp@vermeer.com\)](#); [mwatkins@abro.com](#); [sharon.allen@frontierspinning.com](#); [Lora Snyder \(lsnyder@dmgroup.com\)](#); [jjohnson@aflcio.org](#); [sharla.hoffman@ch2m.com](#); [Landino, Ellen \(GOV\) \(Ellen.Landino@GOV.WA.GOV\)](#); [Rupp, Mark \(GOV\) \(mark.rupp@gov.wa.gov\)](#); [cpatch@iamaw.org](#); [gwenc@diarep.com](#); [wechters@citi.com](#); [cleghornstephensf@citi.com](#); [Winship, Julie@orbital.com](#); [Dena Elbayoumy \(d.elbayoumy@firmgreen.com\)](#); [carmen.webber@igs-americas.com](#); [Mona Jabbour](#)
Subject: RE: 2013 Advisory Committee Members Approved by Ex-Im Bank Board of Directors
Date: Wednesday, November 21, 2012 2:56:14 PM

To our returning and our new members:

As I begin my third full year on the Committee, and the second as Chair, It gives me real pleasure to see the continuing strengthening of the Advisory Committee year on year. Fred Hochberg and his team continue to show that they value, respect, and benefit from the input of our members, and that makes it easier every year to recruit top-notch talent from the business, labor, finance and environmental communities. The full press release with all our members is pasted below.

It is an honor to have Governor Christine Gregoire of Washington State joining our ranks, and former EPA Administrator Carol Browner, as well as dynamic representatives from companies that have benefited from ExIm's strong support for US exports.

In the 2012 reauthorization of ExIm, Congress has given the Committee a number of formal tasks on which we will be reporting to the Bank and Congress. I look forward to working with each of you in the year ahead on what I think will be a fascinating and a rich agenda. We look forward to seeing you at dinner in Washington on December 13th, and to our first meeting on December 14th.

All the best,

Nelson

Ex-Im Bank Announces FY2013 Advisory Committee Members

By [Export-Import Bank of the United States](#)

Published: Friday, Nov. 16, 2012 - 12:21 pm

WASHINGTON, Nov. 16, 2012 --WASHINGTON, Nov. 16, 2012 /PRNewswire-

USNewswire/ -- Today the Board of Export-Import Bank of the United States (Ex-Im Bank) appointed sixteen members to the Bank's Advisory Committee for 2013. The Committee advises Ex-Im Bank on its policies and programs, in particular on the extent to which the Bank helps U.S. exporters to compete. Congress established the Advisory Committee thirty years ago.

(Logo: <http://photos.prnewswire.com/prnh/20110414/MM83673LOGO>)

Returning member Nelson Cunningham, managing partner of McLarty Associates, will again chair the committee.

"I am pleased to announce our 2013 Advisory committee members," said Ex-Im Bank Chairman and President Fred P. Hochberg. "Our members represent various regions of our nation and all are committed to helping Ex-Im Bank achieve its mission of creating and sustaining U.S. jobs through exports. Our Committee is responsible for offering fresh ideas, perspectives and insights, and I look forward to working with each of our new members."

More nominations for the committee were received this year than ever before. This indicates strong bipartisan interest in achieving the National Export Initiative goal of doubling exports between 2010 and 2015. The Bank directors selected members in a process that weighed the nominees' business experience and qualifications, and created balance in perspectives. The final slate represents a wide sampling of business sectors, including small business, manufacturing, labor, services, finance, and environmental concerns.

Members of the FY2013 Advisory Committee, and the sectors they represent, are as follows. Asterisked names indicate new members:

Chairman – **Nelson Cunningham**, Managing Partner, McLarty Associates, Washington D.C.; represents **Services** sector

Members: ***Mary Andringa**, CEO, Vermeer Corporation, Iowa; **Manufacturing**

***John Bakane**, CEO, Frontier Spinning Mills Inc., North Carolina; **Textiles**

Peter Baranay, Partner, ABRO Industries Inc., Indiana; **Small Business**

C. Fred Bergsten, Director, Peterson Institute for International Economics, Washington D.C.; **Commerce** and **Trade Policy**

***Michael Boyle**, CEO, Boyle Energy Services & Technology Inc., New Hampshire; **Small Business**

***Carol Browner**, Senior Counselor, Albright Stonebridge Group and Center for American Progress, Washington DC; **Environment**

***Celeste Drake**, Trade and Globalization Policy Specialist, AFL-CIO, Washington DC; **Labor**

***Mark Fallon**, President, Nuclear Business Group, CH2M Hill, Colorado; **Services**

***Christine Gregoire**, Governor, Washington State, Olympia, Washington; **Government**

Owen Herrstadt, Director, Trade and Globalization, International Association of Machinists and Aerospace Workers, Maryland; **Labor**

Nancy Mercolino, President and Owner, Ceilings Plus, California; **Small Business**

Michael O'Neill, Chairman of the Board, Citigroup Inc., New York City; **Finance**

Garrett Pierce, Vice Chairman and CFO, Orbital Sciences Corporation, Virginia; **Manufacturing**

***Cherod Webber**, President and CEO, Innovative Global Supply LLC, South Carolina; **Small Business**

***Steve Wilburn**, CEO, FirmGreen Inc., California; **Environment**

ABOUT EX-IM BANK: Ex-Im Bank is an independent federal agency that helps create and maintain U.S. jobs by filling gaps in private export financing at no cost to American taxpayers. In the past five years (from Fiscal Year 2008), Ex-Im Bank has earned for U.S. taxpayers nearly \$1.6 billion above the cost of operations. The Bank provides a variety of financing mechanisms, including working capital guarantees, export-credit insurance and financing to help foreign buyers purchase U.S. goods and services.

Ex-Im Bank approved \$35.8 billion in total authorizations in FY 2012 – an all-time Ex-Im record. This total includes more than \$6 billion directly supporting small-business export sales – also an Ex-Im record. Ex-Im Bank's total authorizations are supporting an estimated \$50 billion in U.S. export sales and approximately 255,000 American jobs in communities across the country. For more information, visit www.exim.gov.

SOURCE Export-Import Bank of the United States

From: Mona Jabbour [mailto:mona.jabbour@exim.gov]

Sent: Thursday, November 15, 2012 8:11 PM

To: Nelson W. Cunningham; mandringa@vermeer.com; pbaranay@abro.com; john.bakane@frontierspinning.com; KStewart@PIIE.COM; Mpboyle@boyleenergy.com; cmbrowner@me.com; Celeste Drake (Cdrake@aflcio.org); mark.fallon@ch2m.com; christine.gregoire@gov.wa.gov; Oherrstadt@iamaw.org; nm@ceilingsplus.com; michael.e.oneill@citi.com; Pierce.Garrett@orbital.com; cherod.webber@igs-americas.com; Steve Wilburn (Steve@firmgreen.com)

Cc: Sara Egozi; sjohnson@vermeer.com; Bouwkamp, Daryl (dbouwkamp@vermeer.com); mwatkins@abro.com; sharon.allen@frontierspinning.com; Lora Snyder (lsnyder@dmggroup.com); jjohnson@aflcio.org; sharla.hoffman@ch2m.com; Landino, Ellen (GOV) (Ellen.Landino@GOV.WA.GOV);

Rupp, Mark (GOV) (mark.rupp@gov.wa.gov); cpatch@iamaw.org; gwenc@diarep.com; wechters@citi.com; cleghornstephensf@citi.com; Winship.Julie@orbital.com; Dena Elbayoumy (d.elbayoumy@firmgreen.com); carmen.webber@igs-americas.com

Subject: 2013 Advisory Committee Members Approved by Ex-Im Bank Board of Directors

Hello Everyone,

Congratulations! Today, the Export Import Bank's Board of Directors voted unanimously to approve your appointment to the 2013 term of the Bank's Advisory Committee as well as the chairmanship of Nelson Cunningham. The Bank will issue a press release tomorrow with this announcement.

The first meeting of the 2013 term will be held in December. We had been hoping to schedule our first meeting for December 11. However, that timing looks like it will change. I will be sending out a revised proposed date as soon as possible to your offices under separate email and we will work to best accommodate schedules during a very busy time of year. I will also send to your offices travel logistics information (for use to book your transportation and hotel arrangements to/from DC for the Advisory Committee meetings).

In the meantime, if you have any questions, please do not hesitate to contact me. Congratulations again, we are looking forward to a productive year.

Best,
Mona

Mona Jabbour
Deputy Chief of Staff
Export Import Bank of the United States
(w): 202-565-3535
(c): 202-320-5356
mona.jabbour@exim.gov

From: [Nelson W. Cunningham](#)
To: [Alice Albright](#)
Subject: Re: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??
Date: Thursday, November 01, 2012 10:06:42 PM

Your GC is coming herself, btw!!

Nelson W. Cunningham
Managing Partner
McLarty Associates
www.maglobal.com

From: Alice Albright [mailto:alice.albright@exim.gov]
Sent: Thursday, November 01, 2012 09:05 PM
To: Nelson W. Cunningham
Subject: RE: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??

THank you for including me Nelson. I am checking with our GC to determine if I can come. So, provisionally yes - but.... may need to change later on.

Hope you are well.

Alice

From: Sara Egozi [segozi@maglobal.com] on behalf of Nelson W. Cunningham [ncunningham@maglobal.com]
Sent: Friday, October 26, 2012 2:36 PM
To: Nelson W. Cunningham
Cc: Sara Egozi
Subject: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??

Please join
Nelson Cunningham
and friends

as we witness
the most anticipated event of the year
at our

2012
ELECTION PARTY

November 6, 2012

7:30pm - ???

Home of Nelson Cunningham

(b)(6)

(note new address)

Valet Parking will be available



To RSVP contact Sara Egozi (202) 419-7090

segozi@maglobal.com

Nelson W. Cunningham | Managing Partner

McLarty Associates | www.maglobal.com

From: [Alice Albright](#)
To: [Nelson W. Cunningham](#)
Subject: Re: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??
Date: Thursday, November 01, 2012 10:14:48 PM

Then pls count me in !

Tx

From: Nelson W. Cunningham
Sent: Thursday, November 01, 2012 10:06:32 PM
To: Alice Albright
Subject: Re: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??

Your GC is coming herself, btw!!

Nelson W. Cunningham
Managing Partner
McLarty Associates
www.maglobal.com

From: Alice Albright [mailto:alice.albright@exim.gov]
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November 6, 2012
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Home of Nelson Cunningham
(b)(6)

Valet Parking will be available



To RSVP contact Sara Egozi (202) 419-7090
segozi@maglobal.com

Nelson W. Cunningham | Managing Partner
McLarty Associates | www.maglobal.com

From: [Alice Albright](#)
To: [Nelson W. Cunningham](#)
Subject: RE: Cunningham Election Night Party -- Tuesday Nov. 6th -- 7:30 -- ??
Date: Thursday, November 01, 2012 10:05:02 PM

Thank you for including me Nelson. I am checking with our GC to determine if I can come. So, provisionally yes - but.... may need to change later on.

Hope you are well.

Alice

From: Sara Egozi [segozi@maglobal.com] on behalf of Nelson W. Cunningham [ncunningham@maglobal.com]
Sent: Friday, October 26, 2012 2:36 PM
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Cc: Sara Egozi
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(b)(6)

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