

Grant Application Package

Opportunity Title:	"Grants to States fo	or Health Insuran	ce Premium Review	r-c	
Offering Agency:	Ofc of Consumer In	formation & Insur	ance Oversight		This electronic grants application is intended to
CFDA Number:	93.511				to used to apply for the specific Federal funding opportunity systemental bere.
CFDA Description:	Affordable Care Act	(ACA) Grants to	States for Health	ıI	
Opportunity Number:	RFA-FD-10-999			=	If the Federal funding opportunity listed is not the opportunity for which you want to apply,
Competition ID:	ADOBE-FORMS-B			=	close this application package by clicking on the
Opportunity Open Date:	06/07/2010			[en maria l'arcentra medica d
Opportunity Close Date:	07/07/2010				closes this multication package by clicking on the Concert lighter at the top of a the server. You I have taked to be seen it is support follows. It is this top the top the server of the server is the and then apply.
Agency Contact:	Gladys Melendez-Bohl Grant Specialist E-mail: Gladys.Meler Phone: 301-827-7168		hs.gov		
* Application Filing Name Mandatory Documents	ademia, or other type of a Premium Review Gran		nm to	ocume	ents for Submission
Optional Documents		Move Fo Submissi Move Fo Dele	on List	umen	ts for Submission
Instructions					



Enter a name for the application in the Application Filing Name field.

- This application can be completed in its entirety offline; however, you will need to login to the Grants.gov website during the submission process.
- You can save your application at any time by clicking the "Save" button at the top of your screen.
- The "Save & Submit" button will not be functional until all required data fields in the application are completed and you clicked on the "Check Package for Errors" button and confirmed all data required data fields are completed.



Open and complete all of the documents listed in the "Mandatory Documents" box. Complete the SF-424 form first.

- It is recommended that the SF-424 form be the first form completed for the application package. Data entered on the SF-424 will populate data fields in other mandatory and optional forms and the user cannot enter data in these fields.
- The forms listed in the "Mandatory Documents" box and "Optional Documents" may be predefined forms, such as SF-424, forms where a document needs to be attached, such as the Project Narrative or a combination of both, "Mandatory Documents" are required for this application. "Optional Documents" can be used to provide additional support for this application or may be required for specific types of grant activity. Reference the application package instructions for more information regarding "Optional
- To open and complete a form, simply click on the form's name to select the item and then click on the => button. This will move the document to the appropriate "Documents for Submission" box and the form will be automatically added to your application package. To view the form, scroll down the screen or select the form name and click on the "Open Form" button to begin completing the required data fields. To remove a form/document from the "Documents for Submission" box, click the document name to select it, and then click the <= button. This will return the form/document to the "Mandatory Documents" or "Optional Documents" box.
- All documents listed in the "Mandatory Documents" box must be moved to the "Mandatory Documents for Submission" box. When you open a required form, the fields which must be completed are highlighted in yellow with a red border. Optional fields and completed fields are displayed in white. If you enter invalid or incomplete information in a field, you will receive an error message.



Click the "Save & Submit" button to submit your application to Grants.gov.

- Once you have properly completed all required documents and attached any required or optional documentation, save the completed application by clicking on the "Save" button.
- Click on the "Check Package for Errors" button to ensure that you have completed all required data fields. Correct any errors or if none are found, save the application
- The "Save & Submit" button will become active; click on the "Save & Submit" button to begin the application submission process.
- You will be taken to the applicant login page to enter your Grants.gov usemame and password. Follow all onscreen instructions for submission

OMB Number: 4040-0004 Expiration Date: 03/31/2012

Application for F	ederal Assista	nce SF-424					
* 1. Type of Submissi	on:	* 2. Type of Application:	If Rev	vision, select appropria	te letter(s):		
Preapplication		X New					
		Other	r (Specify):				
	-4-4-6		0 11101	(Opeciny).			
Changed/Corre	cted Application	Revision					
* 3. Date Received:		4. Applicant Identifier:					
Completed by Grants.gov	upon submission.						
5a. Federal Entity Ide	ntifier:		5b	Federal Award Identif	fier:		
,							
State Use Only:							
6. Date Received by S	State:	7. State Application I	dentif	ier:			
8. APPLICANT INFO	RMATION:						
* a. Legal Name: Mi	ichigan Office	of Financial and Ins	uran	ce Regulation			
* b. Employer/Taxpay	er Identification Nur	mber (EIN/TIN):	* C.	Organizational DUNS	5:		
38-6000134			96	28530290000			
d. Address:		HITCH 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 - 1995 -					
* Street1:	611 West Otta	wa, 3rd Floor					
Street2:							i
* City:	-						 J
On the Boards	Lansing						
	Ingham						
* State:				MI: Michigan			
Province:							
* Country:			Ţ	USA: UNITED STA	TES		
* Zip / Postal Code:	48933-1070						
e. Organizational U	nit:						
Department Name:			Div	ísion Name:			
Ofc of Financia	al and Ins Reg		Не	alth Plans Divi	sion		
		erson to be contacted on ma	<u> </u>	invahilus Abis anni			
	t information of po			involving this appli	cation:		
Prefix: Mr.		* First Name	: [Joseph	····		
Middle Name: A.							
* Last Name: Gar	cia						
Suffix:		1					
Title: Chief of S	taff						
Organizational Affiliat							-
Cigorizational Atmat							
L							
* Telephone Number:	517-373-7466			Fax Number:	517-373-487	70	
*Email: garciaj7	@michigan.gov			200000000			

n

Application for Federal Assistance SF-424	
* 9. Type of Applicant 1: Select Applicant Type:	
A: State Government	
Type of Applicant 2: Select Applicant Type:	
Type of Applicant 3: Select Applicant Type:	
* Other (specify):	
* 10. Name of Federal Agency:	
Ofc of Consumer Information & Insurance Oversight	
11. Catalog of Federal Domestic Assistance Number:	
93.511	
CFDA Title:	
Affordable Care Act (ACA) Grants to States for Health Insurance Premium Review	
* 12. Funding Opportunity Number:	
RFA-FD-10-999	
* Title:	
"Grants to States for Health Insurance Premium Review-Cycle I" Office of Consumer Information and Insurance Oversight (OCIIO)	
13. Competition Identification Number:	
ADOBE-FORMS-B	
Title:	
14. Areas Affected by Project (Cities, Counties, States, etc.):	
Add Attachment Delete Attachment View Attachment	
* 15. Descriptive Title of Applicant's Project:	ı
Premium Review Grant	
Attach supporting documents as specified in agency instructions.	

Application for Federal Assistance SF-424					
16. Congressional Districts Of:					
* a. Applicant MI-008 b. Program/Project MI-All					
Attach an additional list of Program/Project Congressional Districts if needed.					
Add Attachment Delete Attachment View Attachment					
17. Proposed Project:					
* a. Start Date: 08/09/2010 * b. End Date: 09/30/2011					
18. Estimated Funding (\$):					
* a. Federal 1,000,000.00					
* b. Applicant 0.00					
* c. State 0 . 0 0					
* d. Local 0 . 00					
* e. Other 0 , 00					
* f. Program Income 0.00					
*g. TOTAL 1,000,000.00					
* 19. Is Application Subject to Review By State Under Executive Order 12372 Process?					
a. This application was made available to the State under the Executive Order 12372 Process for review on					
b. Program is subject to E.O. 12372 but has not been selected by the State for review.					
C. Program is not covered by E.O. 12372.					
* 20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes," provide explanation in attachment.)					
Yes A No					
If "Yes", provide explanation and attach					
Add Attachment Delete Attachment View Attachment					
21. *By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001) ** I AGREE ** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.					
Authorized Representative:					
Prefix: Mr. *First Name: Joseph					
Middle Name: A.					
* Last Name: Garcia					
Suffix:					
* Title: Chief of Staff					
* Telephone Number: 517-373-7466 Fax Number: 517-373-8540					
*Email: qarciaj7@michigan.gov					
* Signature of Authorized Representative: Completed by Grants.gov upon submission. * Date Signed: Completed by Grants.gov upon submission.					

OMB Number: 4040-0003 Expiration Date: 7/30/2011

	Key Contacts Form						
* Applicant Organiza							
Michigan Office of Financial and Insurance Regulation							
	role on the project (e.g., project manager, fiscal contact).						
* Contact 1 Project R	Ole: Project Manager	- <u></u>					
Prefix: Ms.							
* First Name: Joan	·						
Middle Name:							
* Last Name: Moile	es						
Suffix:							
Title: * Depu	ty Commissioner, Health Plans Division						
Organizational Affilia	tion:						
* Street1:	611 West Ottawa, 3rd Floor						
Street2:							
* City:	Lansing						
County:	Ingham						
* State:	MI: Michigan						
Province:							
* Country:	USA: UNITED STATES						
* Zip / Postal Code:	48933-1070						
* Telephone Number:	517-335-2053						
Fax:	517-241-4168						
*Email: moilesj@mi	chigan.gov						
Delete Entry		Previous Person	Next Person				

OMB Number: 4040-0003 Expiration Date: 7/30/2011

* Applicant Organiza	Key Contacts	Form		
	of Financial and Insurance Regulation			
	s role on the project (e.g., project manager, fiscal conta	ct).		
* Contact 2 Project F	Role: Fiscal Contact			
Prefix: Ms.				
* First Name: Kare	en .			
Middle Name:				
* Last Name: Sage				
Suffix:				
<u> </u>	ger, Budget & Technology			
Organizational Affilia				
* Street1:	611 West Ottawa, 3rd Floor			
Street2:				
* City:	Lansing			
County:	Ingham			
* State	MI: Michigan			
Province:				
* Country:	USA: UNITED STATES			
* Zip / Postal Code:	48933-1070			
* Telephone Number:	517-241-6347			
Fax:	517-335-1439			
* Email: sagek@micl	higan.gov			
Delete Entry	1		Previous Person	Next Person

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OMB Number: 4040-0010 Expiration Date: 08/31/2011

Project/Performance Site Location(s)

		local or trib	oal governm	nent, acad	emia, or o	/idual, and other type o	of organizati	on.	·	
Organization Name: [Michigan Office	of Financ	ial and	d Insu	ance	Regula	tion			
OUNS Number:	9628530290000		333341							
Street1: 611 Wes	st Ottawa, 3rd E	Floor								
treet2:										
City: Lansing	3			County:	Ingha	m				
State: MI: Mid	chigan									 -
rovince:										
Country: USA: UI	NITED STATES									
oject/Performance		l am subm local or trib	itting an app	plication a	s an indiv	vidual, and	Congression not on beha of organizati	alf of a cor		
ziP / Postal Code:		l am subm local or trib	iitting an app	plication a	s an indiv	vidual, and	not on beha	alf of a cor		
oject/Performance rganization Name: UNS Number: Street1:		l am subm local or trib	itting an appoal governm	plication a	s an indiv	vidual, and	not on beha	alf of a cor		
oject/Performance rganization Name: UNS Number: Street1: treet2:		l am subm local or trib	itting an appal governm	plication a	s an indiv	vidual, and	not on beha	alf of a cor		
oject/Performance rganization Name: UNS Number: Street1: treet2: City:		l am subm local or trib	itting an appal governm	plication a nent, acad	s an indiv	vidual, and	not on beha	alf of a cor		
oject/Performance rganization Name: UNS Number: Street1: treet2: City: State:		l am subm local or trib	nitting an appaal governm	plication a nent, acad	s an indiv	vidual, and	not on beha	alf of a cor		
roject/Performance erganization Name: UNS Number: Street1: treet2: City: •	Site Location 1	l am subm local or trib	nitting an appaal governm	plication a nent, acad	s an indiv	vidual, and	not on beha	alf of a cor		

ATTACHMENTS FORM

Instructions: On this form, you will attach the various files that make up your grant application. Please consult with the appropriate Agency Guidelines for more information about each needed file. Please remember that any files you attach must be in the document format and named as specified in the Guidelines.

Important: Please attach your files in the proper sequence. See the appropriate Agency Guidelines for details.

1) Please attach-Attachment 1	Cover Sheet.Rate Review Grant	Add Attachment	Delete Attachment	View Attachment
2) Please attach Attachment 2	Governor Endorsement.070110.	Add Attachment	Delete Attachment	View Attachment
3) Please attach Attachment 3	MOE.Rate Review Grant.Cycle :	Add Attachment	Delete Attachment	View Attachment
4) Please attach Attachment 4	Cover Letter.Rate Review Gran	Add Attachment	Delete Attachment	View Attachment
5) Please attach Attachment 5	Project Organizational Chart	Add Attachment	Delete Attachment	View Attachment
6) Please attach Attachment 6		Add Attachment	Delete Attachment	View Attachment
7) Please attach Attachment 7		Add Attachment	Delete Attachment	View Attachment
8) Please attach Attachment 8		Add Attachment	Delete Attachment	View Attachment
9) Please attach Attachment 9		Add Attachment	Delete Attachment	View Attachment
10) Please attach Attachment 10		Add Attachment	Delete Attachment	View Attachment
11) Please attach Attachment 11		Add Attachment	Delete Attachment	View Attachment
12) Please attach Attachment 12		Add Attachment	Delete Attachment	View Attachment
13) Please attach Attachment 13		Add Attachment	Delete Attachment	View Attachment
14) Please attach Attachment 14		Add Attachment	Delete Attachment	View Attachment
15) Please attach Attachment 15		Add Attachment	Delete Attachment	View Attachment

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ATTACHMENT C

APPLICATION COVER SHEET AND CHECK-OFF LIST

Page 1 of 2

Indentifying Information:	
Grant Opportunity: HHS Health Insurance Rate Re	view Grants-Cycle I
DUNS #: 962853029	Grant Award: \$1 million
Applicant: Michigan Office of Financial and Inst	urance Regulation
Primary Contact Person, Name: Joe Garcia	
	547.070.4070
Telephone Number: 517-373-7466	_Fax number: 517-373-4870
_{Email address:} garciaj7@michigan.	gov

APPLICATION COVER SHEET AND CHECK-OFF LIST

Page 2 of 2

REQUIRED CONTENTS

A complete proposal consists of the following material organized in the sequence below: Please ensure that the project narrative is page-numbered. The sequence is:

FJ	
\checkmark	Cover Sheet
\checkmark	Forms/Mandatory Documents (Grants.gov).
	The following forms must be completed with an original signature and enclosed as part of
	the proposal:
\checkmark	SF-424: Application for Federal Assistance
\checkmark	SF-424A: Budget Information
\checkmark	SF-424B: Assurances-Non-Construction Programs
\checkmark	SF-LLL: Disclosure of Lobbying Activities
\checkmark	Additional Assurance Certifications
\checkmark	Required Letter of support and Memorandum of Agreement
\checkmark	Applicant's Application Cover Letter
\checkmark	Project Abstract
\checkmark	Project Narrative
\checkmark	Work plan and Time Line
\checkmark	Proposed Budget (Narrative/Justifications)
\checkmark	Required Appendices
\checkmark	Resume/Job Description for Project Director and Assistant Director



JENNIFER M. GRANHOLM

STATE OF MICHIGAN OFFICE OF THE GOVERNOR LANSING

JOHN D. CHERRY, JR. LT. GOVERNOR

July 1, 2010

The Honorable Kathleen Sebelius, Secretary U.S. Department of Health & Human Services 200 Independence Avenue, SW Washington, D.C. 20201

Dear Secretary Sebelius:

I am writing to express my strong support for the Michigan Office of Financial and Insurance Regulation's (OFIR) application for health insurance premium review grant funds through the Patient Protection and Affordable Care Act (PPACA).

The application submitted by OFIR focuses on four key areas: (1) increasing the number of staff dedicated to health insurance rate review and rate transparency, (2) providing additional rate review training, (3) providing additional actuarial support to assist staff in their rate review function, and (4) leveraging the National Association of Insurance Commissioners' Electronic System for Rate and Form Filing to accommodate the additional data reporting that will be necessary for the states under PPACA.

I believe these four focal areas sufficiently mirror the objectives of this grant program and will greatly assist OFIR in moving forward toward a more robust regulation of the health insurance market, which will significantly benefit Michigan consumers.

Sincerely yours,

mifer 1. Cr.

JMG/cp





JENNIFER M. GRANHOLM GOVERNOR

STATE OF MICHIGAN OFFICE OF FINANCIAL AND INSURANCE REGULATION DEPARTMENT OF ENERGY, LABOR & ECONOMIC GROWTH STANLEY "SKIP" PRUSS, DIRECTOR

KEN ROSS COMMISSIONER

July 2, 2010

The Honorable Kathleen Sebelius Secretary, Department of Health & Human Services 200 Independence Avenue, SW Washington, DC 20201

Dear Secretary Sebelius:

Pursuant to the requirements contained in the Department of Health and Human Services' Grants to States for Health Insurance Premium Review-Cycle I, CFDA 93.511, the Michigan Office of Financial and Insurance Regulation (OFIR) certifies that no funds awarded and received by OFIR under the aforementioned grant will be used to supplant existing state expenditures.

Any and all funds awarded pursuant to this grant will solely be used to expand and enhance OFIR's current health insurance rate review and rate transparency efforts.

I would be pleased to provide your staff with any additional information that they need regarding this matter.

Ken Ross

Commissioner



JENNIFER M. GRANHOLM GOVERNOR

STATE OF MICHIGAN OFFICE OF FINANCIAL AND INSURANCE REGULATION DEPARTMENT OF ENERGY, LABOR & ECONOMIC GROWTH STANLEY "SKIP" PRUSS, DIRECTOR

KEN ROSS COMMISSIONER

July 2, 2010

The Honorable Kathleen Sebelius Secretary, Department of Health & Human Services 200 Independence Avenue, SW Washington, DC 20201

Dear Secretary Sebelius:

Accompanying this letter, please find the Michigan Office of Financial and Insurance Regulation's (OFIR) application for the Premium Review Grant – Cycle I. The project director for this grant project will be:

Joan Moiles, Deputy Commissioner Health Plans Division 611 West Ottawa P.O. Box 30220 Lansing, Michigan 48909

Telephone: (517) 335-2053 Facsimile: (517) 241-4168 Email: moilesj@michigan.gov

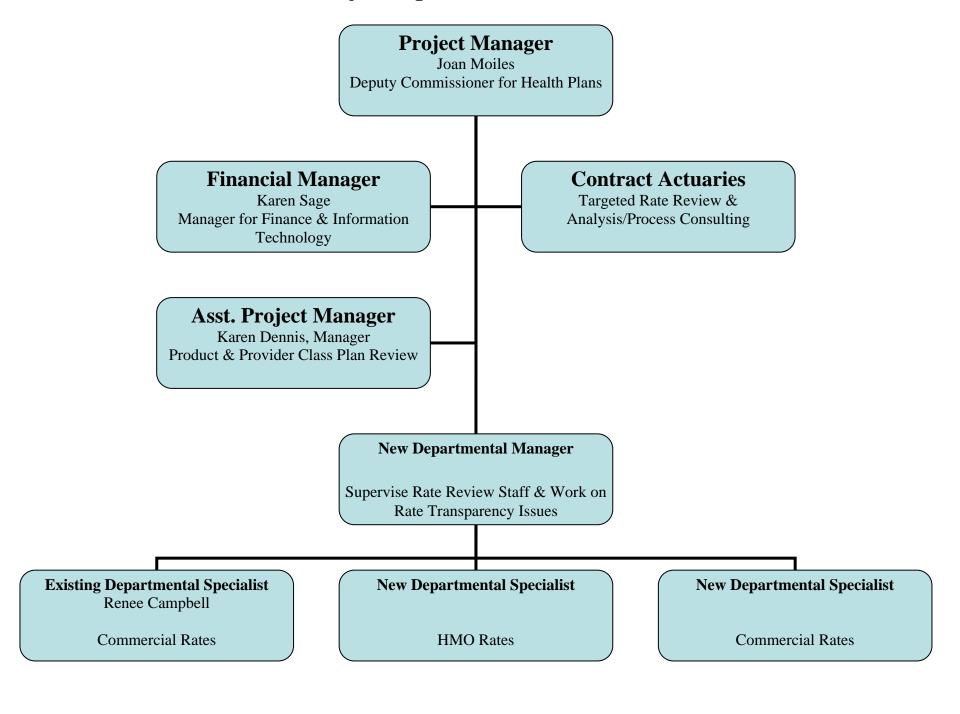
The accompanying application and supporting documentation are submitted for your consideration and approval. OFIR has existing authority to oversee and coordinate all of the proposed activities contained within the grant application.

If you have any questions regarding this letter or the accompanying application, please do not hesitate to contact me.

Ken Ross

Commissioner

Rate Review Grant Project Organizational Chart



1. Position Code

State of Michigan Department of Civil Service Capitol Commons Center, P.O. Box 30002 Lansing, MI 48909

Federal privacy laws and/or state confidentiality requirements protect a portion of this information.

POSITION DESCRIPTION

This form is to be completed by the person that occupies the position being described, and reviewed by the supervisor and appointing authority to ensure its accuracy. It is important that each party sign and date the form. If the position is vacant, the supervisor and appointing authority should complete the form.

This form will serve as the official classification document of record for this position. Please take the time to complete this form as accurately as you can since the information in this form is used to determine the proper classification of the Position. THIS PAGE SHOULD BE FILLED OUT BY SUPERVISOR/APPOINTING AUTHORITY.

2. Employee's Name (Last, First M.I.)	8. Department/Agency
Moiles, Joan L.	Consumer and Industry Services
3. Employee Identification Number	9. Bureau (Institution, Board or Commission)
199054	Office of Financial and Insurance Services
4. Civil Service Classification of Position	10. Division
State Division Administrator 17	Office of Policy, Conduct & Consumer Assist
5. Working Title of Position (What the Agency Titles the Position)	11. Section
Deputy Commissioner	Health Plans Division
6. Name and Classification of Direct Supervisor	12. Unit
Frances K. Wallace, Chief Deputy Commissioner, State Office Administrator 17	
7. Name and Classification of Next Higher Level Supervisor	13. Work Location (City and Address)/Hours of Work
Frank Fitzgerald, Commissioner, Unclassified	611 W. Ottawa, Lansing
	8:00 a.m 5:00 p.m., Monday - Friday

14. General Summary of Function/Purpose of Position

As deputy commissioner, administer the operations in the Health Plans Division. Direct and oversee the Patient's Right to Independent Review Act, the Timely Claims Processing and Payment Procedure and provider complaint resolution system provided for under Part 4 of P.A. 350 and the benefit inquiry functions established in the Health Plans Division. Direct and oversee the examination and investigations of rates, benefit contracts and provider contracts and grievance procedures used by prepaid health plans. Responsibilities of this division include ensuring rates are fair, reasonable and that they comply with statutory requirements and examining benefit certificates to assure the coverage meets the criteria established in the statute.

or	Civil	Service	Use	Only
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15. Please describe your assigned duties, percent of time spent performing the duty, and explain what is done to complete the duty.
List duties in order of importance from most important to least important.
General Summary of Duty 1 % of Time 65
Administer Operations
 Individual tasks related to the duty. Establish program goals, objectives and performance measures. Determine operational policies, evaluate effectiveness of programs, develop and implement strategies for improving programs consistent with the bureau's mission, develop budget recommendations relative to new or existing programs. Provide advice to staff on addressing complex issues and determining appropriate course of action. Promote sound labor relations. Oversee all recruiting, hiring, training, performance, production, career development and promotions.
General Summary of Duty 2 % of Time25 Improve Effectiveness and Efficiency of Program Operations Individual tasks related to the duty. - Demonstrate commitment to the mission and goals of the bureau. - Establish a vision for the division that leads toward fulfilling the mission and goals of the bureau. - Develop strategies to achieve the desired results. - Maximize use of technology by motivating staff to design processes and procedures around technology.
General Summary of Duty 3 % of Time10 Special Assignments
Individual tasks related to the duty Participate on NAIC committees and other industry meetings as a representative
of the bureau Make speeches and keep abreast of current OFIS issues and trends, and changes implemented by the NAIC to its recommended procedures or accreditation criteria.
- Establish and maintain proper policies and procedures.

by those decisions. Us	se the attached additional sheets,	if necessary.	and tell who and/or what is affected
	an statutes have been compl -to-day operations of the o		ce contract providers.
Issues with si	of decisions that require your sup gnificant economic or polit ration and/or changes.		hose involving major public
physically exposed to on instructions on page 2. Position duties includes consider	cal effort do you use to perform yon your job? Indicate the amount s and tasks are performed iderable sitting, occasional usage and normal office rou	of time and intensity in a traditional of standing, limite	of each condition. Refer to
	classification titles of classified of basis (if more than 10, list only c		
NAME	CLASS TITLE	NAME	CLASS TITLE
Kathleen LaFleur Renae Wright Paul Duguay John Gardner Debra Cochran	Exec. Secretary E10 Student Assistant Departmental Manager 14 State Dep. Div. Adm. 15 Departmental Spec. 13	i e	Departmental Spec. 13 Departmental Spec. 13 Student Assistant Student Assistant
20. My responsibility fo	r the above-listed employees incl	udes the following (ch	eck as many as apply):
	sign service ratings written counseling nd annual leave requests		ork
1. I CERTIFY THAT	THE ABOVE ANSWERS ARE M	IY OWN AND ARE A	
Signature for med	ر ما		2-28-03-

NOTE: Make a copy of this form for your records.

TO BE FILLED OUT BY IMMEDIATE SUPERVISOR

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n care insurance delivery onds to terials, that s as
ir, rds. d ke C to s. slast n ca insuitelionds teric that

26. In your opinion, what are the minimum education and experience qualifications need essential functions of this position.	ed to perform the			
DUCATION:				
Possession of a Bachelor's degree in any major.				
EXPERIENCE: Two years experience as a professional manager or equivalent experi				
iwo years experience as a professional manager or equivarent experi	.ence.			
KNOWLEDGE, SKILLS, AND ABILITIES:				
- Considerable knowledge of the Michigan Insurance Code, P.A. 350 c	of 1980,			
and other laws relating to the regulation of health insurance.Knowledge of the principles and techniques of administrative management	gement.			
 Knowledge of labor relations, fair employment practices and equal opportunity. 	. employment			
- Excellent public relations skills.				
- Ability to develop and evaluate programs.				
CERTIFICATES, LICENSES, REGISTRATIONS:				
CERTIFICATES, LICENSES, REGISTRATIONS:				
NOTE: Civil Service approval of this position does not constitute agreement with or acceptance of the desirable qualification.				
27. I Certify that the information presented in this position description pro and accurate depiction of the duties and responsibilities assigned to this p	-			
Supervisor's Signature Date				
TO BE FILLED OUT BY ADDOINTING AUTHODITY				
TO BE FILLED OUT BY APPOINTING AUTHORITY				
28. Indicate any exceptions or additions to the statements of the employee(s) or supervis	sor.			
20 Locatio, that the antice on these pages are converte and complete				
29. I certify that the entries on these pages are accurate and complete. Appointing Authority's Signature	Date			
Appending / Willomy & Dignature				

1. Position Code
DEPTMGR3B83N

State of Michigan Department of Civil Service

Capitol Commons Center, P.O. Box 30002 Lansing, MI 48909

Federal privacy laws and/or state confidentiality requirements protect a portion of this information.

POSITION DESCRIPTION

This form is to be completed by the person that occupies the position being described and reviewed by the supervisor and appointing authority to ensure its accuracy. It is important that each of the parties sign and date the form. If the position is vacant, the supervisor and appointing authority should complete the form.

This form will serve as the official classification document of record for this position. Please take the time to complete this form as accurately as you can since the information in this form is used to determine the proper classification of the position. THE SUPERVISOR AND/OR APPOINTING AUTHORITY SHOULD COMPLETE THIS PAGE.

2.	Employee's Name (Last, First, M.L.) VACANT	8.	Department/Agency ENERGY, LABOR & ECONOMIC GROWTH
3.	Employee Identification Number	9.	Bureau (Institution, Board, or Commission) OFFICE OF FINANCIAL AND INSURANCE REGULATION
4.	Civil Service Classification of Position DEPARTMENTAL MANAGER 14	10.	Division HEALTH PLANS DIVISION
5.	Working Title of Position (What the agency titles the position) DEPARTMENTAL MANAGER	11.	Section FORMS AND RATES SECTION
6.	Name and Classification of Direct Supervisor JOAN MOILES, STATE DIVISION ADMINISTRATOR 17	12.	Unit
7.	Name and Classification of Next Higher Level Supervisor STEVE HILKER, CHIEF DEPUTY COMMISSIONER, STATE BUREAU ADMINISTRATOR 18	13.	Work Location (City and Address)/Hours of Work 611 W. Ottawa, Lansing 8:00 a.m 5:00 p.m., Monday - Friday

14. General Summary of Function/Purpose of Position

The main responsibility of this position is to manage the staff working in the Forms and Rates Section of the Health Plans Division. This includes directing and participating in the review of rates and forms required to be filed for all personal lines of life and health insurance. This includes directing and participating in the development, interpretation, evaluation and recommendation of policies, procedures and rules in these areas and interpreting laws, policies and procedures as they relate to the Michigan law.

For Civ	vil Ser	vice U	se O	nly
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15. Please describe your <u>assigned</u> duties, percent of time spent performing each duty, and explain what is done to complete each duty.

List your duties in the order of importance, from most important to least important. The total percentage of all duties performed must equal 100 percent.

Duty 1

General Summary of Duty 1

% of Time <u>50</u>

Manage review of rate and form filings for life and health lines of business. These lines include group and individual health, credit life and health, long term care, Medicare Supplemental products, credit insurance, as well as life and annuity products.

Individual tasks related to the duty.

- Ensure OFIR is meeting statutory requirements for authorized life and health carriers, including Health Maintenance
 Organizations and Blue Cross Blue Shield of Michigan. Handling appeals of claim denials by commercial insurers, Blue Cross Blue Shield and Health Maintenance Organizations.
- Supervise and direct the operations of the staff; responsible for staff training where appropriate.
- Ensure consistency of approach in meeting requirements by staff on these complex issues.
- Respond to inquiries and requests for information relative to these filings.
- Respond to Freedom of Information Act requests, requests from consumers, legislators, attorneys, insurance companies and others regarding complaints.
- Attend meetings and/or participate in committees on behalf of Deputy Commissioner and/or the Commissioner with regard to
 these functions.

Duty 2

General Summary of Duty 2

% of Time 20

Direct and supervise staff in the performance of functions.

Individual tasks related to the duty.

- Develop and implement policies, work plans, procedures, and training for the section staff.
- Coordinate and direct staff by scheduling work assignments, setting work priorities, and tracking work progresses.
- Recruit, hire, and train staff and evaluate staff performances.
- Ensure staff compliance with all federal, state and local regulations and OFIR rules governing work environment, including rules ensuring equal opportunities, etc.
- Ensure compliance with department and Civil Service rules, regulations and guidelines.
- Monitor and evaluate employee performance.

Duty 3
General Summary of Duty 3 % of Time 20
Review life and health filings and determine appropriate disposition as required under Michigan law.
Individual tasks related to the duty.
 Perform comprehensive reviews of life and health filings when staff shortages would otherwise result in an inability to perform a timely review of these filings.
 Communicate with carriers on proper elements of a filing; also notify carriers when an element of a submitted filing cannot be approved. Explain to carriers why approval is not possible, and work with them to develop products that would result in a favorable regulatory outcome.
,
Duty 4
General Summary of Duty 4 % of Time 5
Develop and implement policies, procedures and guidelines.
Individual tasks related to the duty.
Develop, implement or modify policies, porcedures and guidelines for section operation.
Provide and analyze section statistics to demonstrate performance and demand/need to section services.
 Interpret laws, policies and procedures as they relate to the regulation of life and health insurance and report findings to Deputy Commissioner and the Commissioner.
 Perform special projects and other duties as it relates to the regulation of life and health insurance.
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Duty 5	
General Summary of Duty 5	% of Time <u>5</u>
Other duties as assigned.	
Individual tasks related to the duty.	
•	
Duty 6	OV STEEL
Duty 6 General Summary of Duty 6	% of Time
T .	% of Time
T .	% of Time
T .	% of Time
General Summary of Duty 6	% of Time
T .	% of Time
General Summary of Duty 6	% of Time
General Summary of Duty 6	% of Time
General Summary of Duty 6	% of Time
General Summary of Duty 6	% of Time
General Summary of Duty 6	
General Summary of Duty 6 Individual tasks related to the duty. •	
General Summary of Duty 6 Individual tasks related to the duty. •	
General Summary of Duty 6 Individual tasks related to the duty. •	
General Summary of Duty 6 Individual tasks related to the duty. •	

16.	Describe the types of Use additional sheets,		your position and tell who and/o	or what is affected by those decisions.	
	This position is responsible for making many decisions regarding whether or not a life and/or health insurance filing can be approved. While Michigan law sets many parameters for the regulation of insurance, some elements of a policy form or rate (i.e. clarity of a document or whether a rate is "reasonable") are highly subjective. Both insurance carriers and their Michigan enrollees could be potentially affected by these decisions.				
17.	Describe the types of	decisions that require your superviso	nr's review		
• / •	*-	d significantly alter the mission and			
		•			
18.	What kind of physical	effort do you use in your position?	What environmental conditions	are you physically exposed to in your	
	•	e amount of time and intensity of eac	·	des considerable sitting, occasional	
		ng, considerable microcomputer us			
19.		assification titles of classified employ 0, list only classification titles and th		rvise or oversee on a full-time, on-going lassification.)	
	<u>NAME</u>	CLASS TITLE	NAME	CLASS TITLE	
Kare	n Dennis	Dept. Specialist 13	To be established	Dept. Analyst 9/10/11	
Rene	e Campbell	Dept. Specialist 13	To be established	Dept. Analyst 9/10/11	
Susa	n Scarane	Dept. Specialist 13	·		
Cath	leen LaFleur	Dept. Analyst 11			
Γο b	e established	Dept. Analyst 9/10/11			
20.	My responsibility for	the above-listed employees includes t	the following (check as many as a	apply):	
	☐ Complete and s	ign service ratings.	★ Assign work.		
	•	written counseling.	Approve work.		
	Approve leave	_	Review work.		
	Approve time a	nd attendance.	Provide guidance on	work methods.	
	Orally reprima	nd.	☐ Train employees in the	ne work.	
21.	I certify that the al	bove answers are my own and a	are accurate and complete.		
			-		
	Dallas	& () (MAI)	1	8-(1)	
	- 4 June	Signature		Date	
	•	Dignatui C			

NOTE: Make a copy of this form for your records.

	TO BE COMPLETED BY DIRECT SUPERVISOR		
22.	Do you agree with the responses from the employee for Items 1 through 20? If not, which items do you disagree with and why?		
	I agree.		
l			
l			
23.	What are the essential duties of this position?		
	The essential duties of this position are to manage and direct the Rates and Forms Section as it relates to the review and		
	determination of rate and form filings for all personal (non-commercial) lines of life and health insurance. In addition, this		
	position is responsible for interpreting laws and developing, interpreting and implementing relevant policies and procedures.		
:			
24.	Indicate specifically how the position's duties and responsibilities have changed since the position was last reviewed.		
	This position is new.		
25.	What is the function of the work area and how does this position fit into that function?		
	This work area is responsible for reviewing and analyzing subscriber certificate/policy filings for all personal lines of life and health insurance. The area is also responsible for the review of rate filings for Blue Cross Blue Shield, health maintenance		
	organizations, individual health insurance, long term care, and Medicare supplemental benefit plans. This work area also responds to inquiries from the public and other agencies about the benefits, marketing materials, grievance procedures and premium rates filed by these entities and monitors the compliance of these entities with relevant statutes and administrative rules that relate to the pricing and marketing of health benefits. This position is responsible for managing the Rate and Form Review Section which is responsible for the review of forms and rates required to be filed by life and health carriers, including Blue Cross Blue Shield and health maintenance organizations.		

26.	In your opinion, what are the minimum education and experience qualifications needed to perform the essential functions of this position.
EDU	JCATION:
	Possession of a bachelor's degree in any major.
EXP	PERIENCE:
	Four years of professional, business and administrative experience, including two years equivalent to the experienced (P11) level or one year equivalent to the advanced (12) level; or, one year of professional managerial or specialist experience, in any field of work, equivalent to the (13) level or above.
KNO	DWLEDGE, SKILLS, AND ABILITIES:
	Knowledge and experience in health care and health insurance law. Knowledge of the legislative process and governmental organization and structure. Knowledge of training and supervisory techniques. Ability to instruct, direct and evaluate employees. Ability to analyze and evaluate data for use in program development and analysis. Ability to interpret laws, rules and regulations relative to OFIR. Ability to communicate effectively. Ability to formulate policies and procedures. Knowledge and experience in contract law.
CER	ETIFICATES, LICENSES, REGISTRATIONS:
	E: Civil Service approval of this position does not constitute agreement with or acceptance of the desirable qualifications for this position. I certify that the information presented in this position description provides a complete and accurate depiction
27.	of the duties and responsibilities assigned to this position.
	-are 8, 2010
	Supervisor's Signature Date
	TO BE FILLED OUT BY APPOINTING AUTHORITY
28.	Indicate any exceptions or additions to the statements of the employee(s) or supervisor.
29.	I certify that the entries on these pages are accurate and complete.
	Appointing Authority's Signature Date

				ate: 12/31/200
Ob	jective Work Plan			
Project:				
Premium Review Grant				
* Year:				
Enhance the agency's current rate review	process for health insurance	premiums.	***************************************	
* Objective:				
Build and grow a robust and effective health insur	rance rate review program.			***************************************
s				
* Results or Benefits Expected:				
Consumer protection and rate transparency.				
* Activities	* Position Responsible	* Time Period	* Time Period	* Non-Salary
		Begin	End	Personnel Hours
OFIR will hire and assign additional staff that will devote one hundred percent of their time to	Project Manager	10/04/2010	09/30/2011	14
the review of health insurance rates.		7		
OFIR will seek training in actuarial skills and medical loss ratio analysis. Training will be	Project Manager, Purchasing Personnel, Contractors	10/04/2010	09/30/2011	5
obtained through the state's procurement system and held on site, and web-based, when available.				
Actuarial support, as needed, for specific rate	Contractors	10/04/2010	09/30/2011	4,90
filing challenges.				
Investigate existing health insurance rate	Project Manager &	10/04/2010	09/30/2011	2,08
transparency models from Michigan's sister states to determine an efficient and economical method	Contractors			
to build its own process and procedure for rate transparency.				

OMB Number: 0980-0204

Expiration Date: 12/31/2009 Objective Work Plan * Activities * Time Period * Non-Salary * Position Responsible * Time Period Begin End Personnel Hours * Criteria for Evaluating Results or Benefits Expected: Quantitative analysis regarding the number of rate reviews completed, successful challenges of rate filings and successful negotiation of problematic rate filings. All data can be tracked with the assistance of the NAIC's SERFF system.

OMB Number: 0980-0204 Expiration Date: 12/31/2009

Objective Work Plan

You may attach up to 17 additional Objective Work Plan forms here. To extract, fill and attach each additional form, follow these steps:

- Select the "Select to Extract the Objective Work Plan Attachment" button below.
- Save the file using a descriptive name to help you remember the content of the supplemental form that you are creating. When assigning a name to the file, please remember to give it the extension ".pdf" (for example, "Objective_1.pdf"). If you do not name your file with the ".pdf" extension you will be unable to open it later, using Adobe Reader.
- Use the "Open Form" tool on Adobe Reader to open the new form you just saved.
- Enter your additional Objective information in this supplemental form, similar to the Objective Work Plan form that you see in the main body of your application.
- When you have completed entering information in the supplemental form, save and close it.
- Return to this page and attach the saved supplemental form you just filled in, to one of the blocks provided on this "attachments" form.

Important: Attach additional Objective Work Plan forms, using the blocks below. Please remember that the files you attach must be Objective Work Plan PDF forms that were previously extracted using the process outlined above. Attaching any other type of file may result in the inability to submit your application to Grants.gov. Note: It is important to attach completed forms only. Attach ONLY PDF (.pdf) forms where ALL required fields are filled out. Incomplete or missing data will cause your application to be rejected.

Select to extract the Objective Work Plan Attachment

Add Attachment	Delete Attachment	View Attachment
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	Add Attachment	Add Attachment Delete Attachment Delete Attachment Delete Attachment Delete Attachment Delete Attachment

OMB Number: 4040-0003 Expiration Date: 09/30/2011

Project Abstract

The Project Abstract must not exceed one page and must contain a summary of the proposed activity suitable for dissemination to the public. It should be a self-contained description of the project and should contain a statement of objectives and methods to be employed. It should be informative to other persons working in the same or related fields and insofar as possible understandable to a technically literate lay reader. This Abstract must not include any proprietary/confidential information.

* Please click the add attachment button to complete this entry.

Add Attachment	Delete Attachment	View Attachment
Project	Abstract.doc	

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PREMIUM REVIEW GRANT – PROJECT ABSTRACT

The Michigan Office of Financial and Insurance Regulation (OFIR) intends to use the funds acquired through this grant to build and grow a robust and effective health insurance rate review program that maximizes consumer protection and rate transparency.

OFIR will use the \$1,000,000 provided through this grant to expand OFIR's in depth review and analysis of health insurance rate filings into areas that, due to budgetary constraints and limited review authority, it has not historically engaged in – health maintenance organizations and commercial carriers. OFIR will leverage the funds provided through this grant into four primary areas:

- (1) Additional staffing OFIR will hire three additional staff (one Departmental Manager and two Departmental Specialists) that will devote one hundred percent of their time to the review of health insurance rates;
- (2) Training for existing and new health insurance rate review staff OFIR will seek training, both actuarial and through the National Association of Insurance Commissioners (NAIC), that will focus on enhancing staffs' ability to read, analyze and interpret actuarial certifications contained in health insurance rate filings and the requisite analysis that will accompany the new medical loss ratio requirements to be implemented by the Department of Health and Human Services (HHS) in 2011, as well as the analysis required for unreasonable rate increases that will be filed with OFIR and HHS pursuant to the Patient Protection and Affordable Care Act (PPACA).
- (3) Additional actuarial support given budget constraints, OFIR has historically contracted with actuaries, as needed, for specific rate filing challenges. Through this grant, OFIR intends to contract with consulting actuaries to both perform targeted, in-depth analysis and review of health insurance rate filings made by health maintenance organizations and commercial carriers and to build processes and procedures for a more general rate review program for these areas that OFIR staff can employ, in the absence of actuarial support.
- (4) Rate transparency and data reporting OFIR will investigate existing health insurance rate transparency models from Michigan's sister states to determine an efficient and economical method to build its own process and procedure for rate transparency. OFIR will additionally work with the NAIC to leverage its System for Electronic Rate and Form Filing to accomplish and comply with the data reporting requirements contained in PPACA.

OFIR will closely monitor and evaluate the health insurance rate review enhancements put forward as a result of this grant through quantitative measures – SERFF data regarding the number of rate filings reviewed, challenged and modified.

* Mandatory Project Narrative File Filename: | Project Narrative.doc

Add Mandatory Project Narrative File

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To add more Project Narrative File attachments, please use the attachment buttons below.

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PROJECT NARRATIVE

A. Current Health Insurance Rate Review Capacity and Process

1. Areas of Rate Review

The Michigan Office of Financial and Insurance Regulation (OFIR) currently performs comprehensive rate reviews on rates filed by Blue Cross Blue Shield of Michigan (BCBSM) and its licensed health maintenance organizations (HMOs). A more limited review of individual rates filed by commercial insurance companies is also performed.

BCBSM – This company is Michigan's carrier of last resort and must offer coverage to every Michigan citizen not currently incarcerated for health care fraud.

BCBSM has its own enabling act (MCL 550.1101 et seq.), separate from Michigan's Insurance Code. Requirements for the submission, review process and approval of rates for this carrier vary greatly from other carrier types (HMOs and commercial carriers).

There are five underwritten lines of business for which OFIR reviews rates: three individual lines - nongroup, group conversion, Medicare supplemental (sometimes called other-than-group or OTG); and two group lines – area-rated groups which applies to small employer groups of 1 – 50 employees, and experience-rated groups, which applies to employer groups of 51+ employees. Note that BCBSM includes sole proprietors as part of its small group business.

The individual lines (nongroup, group conversion and Medicare supplemental) include the actual, proposed rates when filed. There are various benefit plan options for nongroup and group conversion subscribers from which they may choose. Some benefit plans are closed to new business, but must continue to be offered to those currently

enrolled. Most of the benefit options are age-rated, although a few community-rated plans still remain. Most benefit plans are basically the same and vary only by the required cost sharing (deductibles, copayments, coinsurance). Medicare supplemental enrollees may choose from Medicare Supplemental Options A and C. BCBSM does not currently vary the rates charged to the subscribers in its individual lines by geography. Although there is no set schedule for the filing of rates for BCBSM's individual lines of business, recent practice has been to request rate increases on an annual basis.

For its group lines of business, BCBSM does not file actual rates but rather submits for approval rating formulas to derive rates for group business. These rating methodologies are called the Area Rating System (ARS) and Experience Rating System (ERS), which include a detailed description of the method by which rates are calculated for small and large groups. The product of each of these formulas is a factor of +/- 1.0. Variables in the formulas include the demographics and geographic location of the employees of the small group and the past experience of the employer group for large groups. BCBSM's enabling act requires that these rating methodologies be filed every 3 years. While the formulas don't change in the interim period, the rates produced are kept current, by the regular filing of updated trends (monthly for ERS groups; quarterly for ARS groups), and changes to administrative expenses.

While the ARS and ERS formulas produce a relativity factor that compares a given customer with all other BCBSM customers, the BCBSM base rate table is a listing of all relativities of all the benefit options it offers.

The base rate table is filed annually in July. It contains a list of every single certificate and rider currently available for purchase and lists a relativity factor for each

by Cross (hospital-related), Shield (physician-related), Vision, Dental, Prescription Drug and Point of Service (POS) comparing each product's relationship with other benefits offered by BCBSM.

All BCBSM rate filing reviews are done in accordance with its enabling act.

Rates filings for each of the five lines must be submitted a minimum of 120 days before BCBSM wants the change to be put into effect. Within 30 days after submission of the filing, OFIR is required to determine whether the filing is complete. Upon a positive determination being made, BCBSM post notices Michigan's major newspapers that a filing was made, and the instructions for interested parties to request a hearing. While anyone who may comment on the rate filing, only those who have standing may actually request a hearing on whether the rates do not violate the requirements of BCBSM's enabling act. Persons with standing include anyone who is covered by a BCBSM benefit plan for which rates have been filed, the Michigan attorney general, and the insurance Commissioner. The individual or organization choosing to intervene has the burden of proof with regard to how a proposed rate violates Michigan law.

New products that are filed are reviewed under another section of BCBSM's enabling act (MCL 500.1607), and are subject to a 30-day review process. This process does not require newspaper posting and the option for interested parties to request a hearing. They are simply reviewed by OFIR staff (and its contracted actuaries, when necessary) and if found to be compliant with Michigan law, are approved by the Commissioner (via the Commissioner's Designee).

When BCBSM submits rates, they are reviewed first by an analyst and then by the Deputy Commissioner for the Health Plans Division. When additional assistance is

required, the services of a contracted actuary are used. The required standard for rates is that they be adequate, equitable, and not excessive. These standards for the review of BCBSM rates are found in MCL 500.1609. BCBSM's rates for each of its five lines of business must, over time, be self-sustaining. Premiums from any one of the five lines listed above cannot be used to subsidize the revenue shortfall of another line of business. Therefore, when rates are developed, BCBSM must, in their development of rates, and OFIR in its review of rates, consider only the past claims experience and other data relating to each individual line of business.

Upon completion of its review, OFIR determines the disposition of the filing. A filing may be approved, disapproved, or approved with modifications. If disapproved, BCBSM must be notified with the specific reason for disapproval. If approved with modifications, BCBSM must also be notified with the specific reason for the modifications. If BCBSM is dissatisfied with the determination made by the Commissioner, it may request a hearing under Michigan's Administrative Procedures Act.

There were approximately 50 rate filings submitted by BCBSM between the period of June 29, 2009 and June 29, 2010. Most of these were form filings that included rates and were therefore subject to the 30-day review process.

Hearings on rate filings are occasionally requested, although fortunately not often. The most recent hearing request was in 2009 and the request came from Michigan's attorney general. This hearing request came in regards to rates which had been filed for each of BCBSM's individual lines of business. Since the Commissioner had not yet made his own determination on these filings, he, too, became a party to the hearing. For

the nongroup and group conversion lines, a settlement was ultimately reached among the parties.

For BCBSM's Medicare Supplemental line, however, the hearing was held. BCBSM argued the validity of its request for a 31 percent rate increase. Commissioner's staff argued that the rate increase should be approximately 4 percent. The attorney general argued that BCBSM's reserves were higher than they needed to be, and that no rate increase was warranted. The Commissioner's position was upheld, and a 3.8% rate increase was granted.

HMO – HMOs are required to file for approval rates for all product types for each of its lines of business, with the exception of rates for Medicaid and Medicare Advantage benefit plans.

Chapter 35 of the Michigan Insurance Code (MCL 500.3501 *et seq.*) describes the specific laws that apply to HMOs. Under this chapter, HMOs are required to file rates annually. While an HMO may file a new product with an associated rate at any time, all HMOs are also required to submit a rate filing on an annual basis that reflects its proposed rates, including supporting documentation, and its rating methodology. The HMO's rating methodology will explain whether and in what manner rates may be calculated on a community rating, adjusted community rating or experience rated methodology. The methodology would also include the demographic factors used to adjust rates. Some HMOs use community rating for groups up to 100 and experience rating for 100+. OFIR has historically not allowed experience rating for groups with fewer than 100 employees due to concerns over credibility of the data used to calculate the experience rates and the potential volatility of the rates themselves.

The review/approval criteria found in Michigan law for these rates are:

MCL 500.3521 requires HMOs to submit supporting data used in the development of their rates or rating methodology and all other data sufficient to establish financial soundness. They must be filed and approved before becoming effective.

MCL 500.3519 requires rates to be fair, sound, and reasonable in relation to the services provided and not unfairly discriminatory.

OFIR has a 60-day period to review/approve HMO rates or they are deemed approved. If rates are disapproved or approved with modifications, OFIR must provide statutory support for its reasons, pursuant to MCL 500.3525. As with BCBSM, an HMO may appeal a determination made by OFIR through Michigan's Administrative Procedures Act.

HMO rates are reviewed by an analyst first and are subsequently reviewed by the Deputy Commissioner for the Health Plans Division. There were approximately 99 HMO rate filings submitted during the June 29, 2009 and June 29, 2010 period.

Commercial Health Insurance – Commercial Health (individual) rates must be filed with OFIR in accordance with MCL 500.3474. Group rates are currently exempt from filing with OFIR. The filing must be made 30 days prior to the rates being used. Individual health products that are reviewed include major medical, specified disease, disability income, cancer coverage, critical illness coverage, short term medical coverage and hospital indemnity.

A rate filing must include enough actuarial information for the reviewer to determine if the rates are reasonable for the benefits contained in the coverage. The filing must contain an actuarial certification, including a description of the premiums, that the

benefits are reasonable in relation to the premium charged and show compliance with the minimum anticipated loss ratio (R500.803). The loss ratio for individual commercial health depends on the type of policy issued by the carrier and can range from 50-65%, with rates for individual hospital-medical-surgical policies having a required minimum loss ratio of 55% over the life of the policy.

As required under R500.804, the actuarial certification should include the specific formula and assumptions used to calculate the gross premiums, the expected claim costs, morbidity and mortality tables, lapse rate experience and the experience of the insurer on similar coverage.

Note that the Insurance Code only requires that rates be *filed* – rather than filed and approved. While administrative rules list elements that *should* be included with the rate filing, the word 'should' implies that there is discretion on the part of the insurer. Also, the rules state that the minimum loss ratio must be at least 55 percent. That 55 percent loss ratio is not required on an annual basis but rather is *over the life of the policy*, which is an undefined period of time. This makes the Commissioner's authority over individual rates charged by commercial carriers to be tenuous, at best, while rate approval authority is completely absent for group rates. The one exception to this is that all carriers in the small employer market must, annually, submit an actuarial certification that states that the rating methods of the carrier are actuarially sound (MCL 500.3715(2)).

2. Current Budget, Staffing and Transparency

The Michigan Office of Financial and Insurance Regulation budget attributable to insurance related functions for Fiscal Year 2010 was approximately \$29,015,800. Of this amount, it is estimated that approximately \$300,000 was allocated to the health insurance

rate review function – two-thirds of this amount are attributable to two full time employees and the remaining third went to actuarial support.

OFIR currently has one Department Manager responsible for reviewing all rate filings made by BCBSM and all HMOs and one Departmental Specialist responsible for reviewing all commercial rate filings. As mentioned previously, there were 50 BCBSM, 99 HMO and 525 commercial rate filings made during the period of June 29, 2009 through June 29, 2010.

OFIR does not presently post basic rate filing information online but all rate information submitted to OFIR is accessible by the public through the Michigan Freedom of Information Act. Since all rates must now be submitted through the SERFF system and can be accessed electronically, any rate filing requested by the public is provided by OFIR in an electronic form at no cost to the public.

B. Proposed Rate Review Enhancements for Health Insurance

The proposed enhancements for Michigan's rate review processes will focus on four key areas: (1) staffing; (2) training; (3) actuarial support; and (4) data reporting/ rate transparency. Each area will be addressed under separate heading below.

1. Staffing

OFIR proposes to use the available grant funds to hire an additional three staff members into OFIR's Health Plans Division – one departmental manager, one departmental specialist and one departmental analyst. These staff members will work along side the existing two full time employees and will work to greatly enhance and increase OFIR's ability to conduct meaningful health insurance rate reviews.

The added staff will be primarily focused on reviews in the commercial sector, which has the highest volume of filings on an annual basis. The staff may also be utilized to bolster rate reviews in the small group markets generally as well.

It is envisioned that a portion of the additional staff time will be dedicated to moving health insurance rate transparency efforts forward, as further delineated below.

2. Training

OFIR will contract for training of health insurance rate review staff. This training will be channeled through two fronts – actuarial and the NAIC.

The actuarial training will focus on enhancing the new and existing rate review staffs' understanding of the actuarial principals associated with rate setting and rate filing. It is anticipated that this training would also put the health insurance rate review staff in a better position to read, comprehend and analyze the actuarial certifications included in many of the health insurance rate filings currently filed with OFIR.

The second prong of the training OFIR will be pursuing will be through the NAIC and would be geared more specifically to the rating provisions contained in PPACA. Specifically, this training would address the new medical loss ratio requirement that will soon be required and would provide pertinent rate review staff with the tools necessary to review data and ensure compliance with the newly established standards.

3. Actuarial Support

Due to budget constraints (and the pay scale established by the Michigan Civil Service system), it is not feasible for OFIR to have actuaries on staff. Accordingly, when the need arises, OFIR has historically contracted for actuarial support and services. So far in Fiscal Year 2010, OFIR has allocated \$84,500 for actuarial services in connection

with BCBSM rate filings alone. In order to broadly establish a more robust review of health insurance rates, additional resources must be allocated toward actuarial support. This would allow for a more in depth analysis of rates filed not just by BCBSM, but HMOs and commercial insurers as well.

4. Data Reporting/Rate Transparency

OFIR anticipates that the data reporting requirement contained in Section 2794 of the Public Health Services Act will be addressed by leveraging the National Association of Insurance Commissioners' (NAIC) System for Electronic Rate and Form Filing (SERFF) as detailed in Section C below.

With regard to rate transparency, OFIR expects to allocate a portion of the added staffing resources to explore the feasibility of extracting pertinent, basic health insurance rate information from the rate filings and posting them in a readily accessible spot on the OFIR website. OFIR will look to its sister-state regulators for working rate transparency models, as well as work with the NAIC and the SERFF team to move toward a public portal by which health insurance rate data is readily accessible and comprehendible to the public.

C. Reporting to the Secretary on Rate Increase Patterns

OFIR attests that it will comply with the reporting requirements set forth in Section 2794 of the Public Health Services Act and as further delineated in the grant solicitation by leveraging the NAIC's SERFF system to provide the requisite data on health insurance rate trends in premium rating areas. Specifically, the NAIC has committed to deliver the following:

Description of Deliverables:

- 1) Requirements defined in Section A.1(c)(1) and A.1(c)(2) on pages 15, 16 and 17. Specifically, the estimate covers the expenses associated with modifying SERFF to address data collection and reporting requirements, such as:
 - a. State options to indicate premium review grant participation
 - b. Company profile changes to incorporate company type
 - c. State-maintained indicator for rate filing requests meeting the HHS threshold for 'unreasonable'.
 - d. Addition of field to indicate product types
 - e. Company-maintained product information including product name, HHS
 id, and product status that will allow the companies to track products and
 apply them to filings.
 - f. A new set of fields added to the Rate/Rule schedule items to provide HIPR data on a policy form basis.
 - g. Changes to the State API to accommodate retrieval of the data elements added above and to allow for updates of appropriate data elements via the State API.
- 2) Incorporating the submission of a federally mandated Rate Filing Disclosure

 Form and Justification (currently being reviewed by the B Committee) that is
 required to be filed under provisions of the Affordable Care Act if a rate request
 falls under the definition of 'unreasonable'. The estimate provided by the NAIC
 would also allow the Rate Filing Disclosure Form, or similar document, to be

filed regardless of whether the rate request falls under the definition of 'unreasonable' in the event the states wanted to include this in their submission requirements to facilitate meeting the requirement that consumer friendly descriptions of rate filings be made available publicly.

- 3) Additional SERFF state training that will support the grant requirements.
- 4) Support for making non-confidential consumer friendly rate disclosures and/or rate filing information available publicly, as required and permitted.
- 5) Support the ability to satisfy reporting requirements of the uniform template for data reporting within the SERFF system, if HHS will accept reports directly from SERFF, including basic trending reports.

The workflow on a Health filing that requires the enhanced data reporting fields will vary from the existing SERFF workflow. States will set preferences that will indicate the level of data they would like to require. Fields exposed to the industry during the filing creation process are determined by these state preferences. The overall workflow will be changed in that the filer will now be required to tie schedule items (such as rates and policy forms) to a specific product. This will allow for the reporting of data based on the product the consumer will ultimately be offered. A significant portion of the project hours will be devoted to aggregating the collected data into the reports required by HHS. An interface to allow HHS to get reports from SERFF is included within the estimate should that prove a requirement.

Delivery Timeline:

The SERFF enhancements incorporating HHS reporting requirements will be implemented in a phased approach with the first release to occur within 3 months of the receipt of HHS requirements for the uniform template for reporting. The initial release will focus on implementing the means for data collection; subsequent releases will incorporate reporting needs. Releasing functionality in this manner will allow a period of time during which data can then be submitted by insurers prior to any required reporting to HHS, thus avoiding manual data collection processes. Based on the requirements known at this time, the development will occur over an 8 month period beginning when the NAIC receives the reporting template and supporting documentation.

Budget Narrative File(s)

	* Mandatory Budget Narrative Filen	ame: Budget Narrative.doc	
\$	Add Mandatory Budget Narrative	Delete Mandatory Budget Namative	View Mandatory Budget Narrative

To add more Budget Narrative attachments, please use the attachment buttons below.

Add Optional Budget Narrative

Delete Optional Budget Narrative

View Optional Budget Narrative

n

Budget Narrative

OFIR's budget covers the fiscal year FY 2011 of the grant cycle 1 program period, from October 1, 2010 through September 30, 2011. As required, included below are budget narratives for the project period.

Object Class Category	Total	Description
Personnel	\$215,439.84	See annual detail below
Fringe Benefits	\$97,072.28	See annual detail below
Travel	\$5,000	See annual detail below
Equipment	\$7,000	See annual detail below
Supplies	\$1,400	See annual detail below
Contractual	\$658,145	See annual detail below
Total Direct charges	\$985,200	See annual detail below
Indirect Charges	\$15,943	See attached Negotiated
		Indirect Cost Rate Agreement
Total	\$1,000,000	

Personnel

Position	Annual Hours	Total Salary*
Manager	2,080	\$75,460.32
Specialist (Commercial)	2,080	\$69,989.76
Specialist (HMO)	2,080	\$69,989.76
Total		\$215,439.84

^{*}Salary based on Michigan Department of Civil Service Compensation Plan, effective 10/1/2009.

Fringe Benefits

State of Michigan Average Annual Group Insurance \$13,291 per position State of Michigan Defined Contribution Retirement Rate 18.90% of wages FICA Rate 7.65% of wages

Travel

Travel expenses are charged at State of Michigan travel reimbursement rates. Expected travel for the three additional staff is a four to five day insurance-specific training held in Kansas City, Missouri at the National Association of Insurance Commissioners training center.

Equipment

Computer equipment purchased for the three additional staff. Computer equipment will be purchased from the State of Michigan contract with HP/EDS. Computer equipment required to support the work consists of:

Desktop PC w/dual monitor Keyboard, Mouse, Graphics Card Acrobat Software for SERFF Rate Review Desktop Printer

Other equipment costs are monthly equipment lease charges for network document scanning, printing and facsimile functions.

Supplies

General office supplies purchased for the three additional staff. All supplies will be purchased from the State of Michigan contract with OfficeMax.

Contractual

Contractual costs include the following:

- Actuarial and loss-ratio training for present and new staff to be provided by the National Association of Insurance Commissioner and consulting actuarial experts. Contracts will be secured through the State of Michigan Department of Technology, Management and Budget.
- Contractual costs will also include actuarial consulting services, both as needed and specific rate filing assignments.
- OFIR will contract for technology consulting to assist with the transparency research and subsequent efforts.

BUDGET INFORMATION - Non-Construction Programs

SECTION A - BUDGET SUMMARY

			·	, 35011		ON A - BODGET SOMMA			•			
	Grant Program Function or	Catalog of Federal Domestic Assistance				nated Unobligated Funds			Ne	ew or Revised Budget		
	Activity (a)	Number (b)		Federal (c)		Non-Federal (d)		Federal (e)		Non-Federal (f)		Total (g)
	Grants to States for Health Insurance Premium Review-Cycle I" Office of Consumer Information and Insurance Oversight (OC		\$	1,000,000.00	\$		\$		\$		\$	1,000,000.00
2.												
3.												
4.												
5.	Totals		\$[1,000,000.00	\$	\$	•		\$		\$[1,000,000.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories 3		GRANT PROGRAM.	FUNCTION OR ACTIVITY		Total 3
o. Object Olass Gategories	(1)	(2)	(3)	(4)	(5)
	Grants to States for Health Insurance Premium Review-Cycle I" Office of Consumer Information and Insurance Oversight (OC				
a. Personnel	\$ 215,439.84	\$	\$	\$	\$ 215,439.84
b. Fringe Benefits	97,072.28				97,072.28
c. Travel	5,000.00				5,000.00
d. Equipment	7,000.00				7,000.00
e. Supplies	1,400.00				1,400.00
f. Contractual	658,145.00				658,145.00
g. Construction	0.00				
h. Other	0.00				
i. Total Direct Charges (sum of 6a-6h)	984,057.12				\$ 984,057.12
j. Indirect Charges	15,943.00				\$ 15,943.00
k. TOTALS (sum of 6i and 6j)	\$ 1,000,000.12	\$]\$ [\$	1,000,000.12
7. Program Income	\$	\$	\$	\$	\$

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Prescribed by OMB (Circular A -102) Page 1A

SECTION C - NON-FEDERAL RESOURCES									
(a) Grant Program			(b) Applicant		(c) State		(d) Other Sources		(e)TOTALS
8.	!	\$		\$		\$		\$ [
9.									
10.									
11.									
12. TOTAL (sum of lines 8-11)		\$		\$		\$		\$	
	SECTION	D.	FORECASTED CASH	NE	EDS	1			
	Total for 1st Year	1	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter
13. Federal	\$	\$		\$		\$		\$	
14. Non-Federal	\$			[
15. TOTAL (sum of lines 13 and 14)	\$	\$		\$		\$[\$	
SECTION E - BUD	GET ESTIMATES OF FE	DE	RAL FUNDS NEEDED	FO	R BALANCE OF THE	PR	OJECT		
(a) Grant Program					FUTURE FUNDING	PE			
		_	(b)First	+	(c) Second	_	(d) Third		(e) Fourth
16. Grants to States for Health Insurance Premiu Office of Consumer Information and Insurance	m Review-Cycle I" Oversight (OC	\$	253,750.00	\$	248,750.00	\$	248,750.00	\$	248,750.00
17.									
18.									
19.									
20. TOTAL (sum of lines 16 - 19)			253,750.00	\$	248,750.00	\$[248,750.00	\$	248,750.00
	SECTION F - OTHER BUDGET INFORMATION								
21. Direct Charges: 456,000	22. Indirect	Cha	arges: 0						
23. Remarks:	3. Remarks:								

OMB Approval No.: 4040-0007 Expiration Date: 07/30/2010

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE:

Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the *awarding agency. Further, certain Federal awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

- Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost) to ensure proper planning, management and completion of the project described in this application.
- Will give the awarding agency, the Comptroller General
 of the United States and, if appropriate, the State,
 through any authorized representative, access to and
 the right to examine all records, books, papers, or
 documents related to the award; and will establish a
 proper accounting system in accordance with generally
 accepted accounting standards or agency directives.
- Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
- Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
- Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
- Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to:

 (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C.§§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation

- Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U. S.C. §§6101-6107), which prohibits discrimination on the basis of age: (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee- 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
- 7. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
- Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

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- 10. Will comply, if applicable, with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
- 11. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523): and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).

- Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
- 13. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a-1 et seq.).
- 14. Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.
- 15. Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-544, as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, handling, and treatment of warm blooded animals held for research, teaching, or other activities supported by this award of assistance.
- 16. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
- 17. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
- Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

* SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL	* TITLE
Completed on submission to Grants.gov	Chief of Staff
* APPLICANT ORGANIZATION	* DATE SUBMITTED
Michigan Office of Financial and Insurance Regulation	Completed on submission to Grants.gov

Standard Form 424B (Rev. 7-97) Back

DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C.1352

Approved by OMB 0348-0046

1.* Type of Federal Action:	2. * Status of Federal Action:	3. * Report Type:					
a. contract	a. bid/offer/application	a. initial filing					
🔀 b. grant	b. initial award	b. material change					
c. cooperative agreement	c. post-award						
d. loan							
e. toan guarantee							
4. Name and Address of Reporting I	Entity:						
X Prime SubAwardee							
*Name Michigan Office of Financial and Ins	surance Regulation						
*Street 1 611 West Ottawa, 3rd Floor	Street 2						
*City Lansing	State MI: Michigan	Zip 48933-1070					
Congressional District, if known: MI-008							
5. If Reporting Entity in No.4 is Subaw	vardee, Enter Name and Address of Pr	me:					
6. * Féderal Department/Agency:	7. * Federal Prog	ram Name/Description:					
Department of Health and Human Services	Affordable Care Act Premium Review	(ACA) Grants to States for Health Insurance					
	CFDA Number, if applica	ble: 93.511					
8. Federal Action Number, if known:	9. Award Amour	t, if known:					
RFA-FD-10-999	\$	1,000,000.00					
10. a. Name and Address of Lobbying	Registrant:						
Prefix *First Name N/A	Middle Name						
*Last Name	Suffix						
N/A							
* Street 1	Street 2						
*City	State	Zip					
h Individual Darfarmina Comicae							
b. Individual Performing Services (included)							
Prefix *First Name N/A	Middle Name						
*Last Name	Suffix						
* Street 1	Street 2						
* City	State	Zip					
reliance was placed by the tier above when the transact	by title 31 U.S.C. section 1352. This disclosure of lobbying action was made or entered into. This disclosure is required public inspection. Any person who fails to file the required discliure.	rsuant to 31 U.S.C. 1352. This information will be reported to					
*Signature: Completed on submission to Grant							
*Name: Prefix *First Name	Middle N	ame					
Mr.	Joseph	Α.					
*Last Name	Sui	Ťx .					
Title: Chief of Staff	Telephone No.: 517-373-7466	Date: Completed on submission to Grants.gov					
		Authorized for Local Reproduction					
		Standard Form - LLL (Rev. 7-97)					

OMB Number: 2125-0611 Expiration Date: 03/31/2010	
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OMB Number: 0980-0204 Expiration Date: 12/31/2009

		Expiration Date: 12/31/2009
	Project Abstract Sur	nmary
	_	-
Program Announcement (CFDA)		
93.511		
* Program Announcement (Funding Oppo	ortunity Number)	
RFA-FD-10-999		
* Closing Date 07/07/2010		
* Applicant Name		
Michigan Office of Financial and	Insurance Regulation	
* Length of Proposed Project		
Application Control No.		
Federal Share Requested (for each year)		
* Federal Share 1st Year	* Federal Share 2nd Year	* Federal Share 3rd Year
\$	\$	\$
* Federal Share 4th Year	* Federal Share 5th Year	
\$	\$	
Non-Federal Share Requested (for each y	ear)	
* Non-Federal Share 1st Year	* Non-Federal Share 2nd Year	* Non-Federal Share 3rd Year
\$	\$	\$
* Non-Federal Share 4th Year	* Non-Federal Share 5th Year	
\$	\$	
* Project Title		
Premium Review Grant		

OMB Number: 0980-0204 Expiration Date: 12/31/2009

* Project Abstract Summary					
Project Summary					
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¢					
r)					
Estimated number of people to be served as a result of the award of this grant.					

* Mandatory Other Attachment Filename: Add Mandatory Other Attachment Delete Mandatory Other Attachment To add more "Other Attachment" attachments, please use the attachment buttons below. Add Optional Other Attachment Delete Optional Other Attachment View Optional Other Attachment